Lost Profits Report

POWERWEB TECHNOLOGIES, INC.

March 31, 2004

PAPPAS AND COMPANY

CERTIFIED PUBLIC ACCOUNTANTS, LLC

206 WEST STATE STREET LOWER LEVEL MEDIA, PA 19063 TELEPHONE: 610-565-8050 TOLL FREE: 800-494-9335 FACSIMILE: 610-565-8049

Powerweb Technologies, Inc. Media, Pennsylvania

We have been engaged to prepare a report of lost profits in connection with litigation between Powerweb Technologies, Inc. and Constellation NewEnergy Inc.

Our firm currently serves as Powerweb's independent Certified Public Accountants. We provide write up, tax and accounting services through the year. We were asked to take on this engagement at the request of Powerweb's Management. (See attached engagement letter (Tab A) and resume (Tab B) for the details.)

As for giving testimony or being published, I have testified once prior to this matter and I have no published materials.

Overview

Our responsibility was to determine the dollar amount of lost profits from four areas:

- I. Sales and installation of Omni-Link systems, including related equipment, to NewEnergy customers for both load and energy management.
- II. Powerweb's contract with Baltimore Gas and Electric.
- III. Installation of Omni-Link systems, including related equipment, for Verizon, Inc. (Verizon Inc. includes the former Bell Atlantic Companies and all current operating companies of Verizon Inc.)
- IV. Contracts Powerweb would have obtained but for NewEnergy's conduct.

Our results are stated as gross profit margins (revenues less cost of goods sold) because the above situations would not have changed Powerweb's general and administrative costs. All monies discussed in this report are on a pre-tax basis.

I - NewEnergy

We were engaged to determine Powerweb's lost profits in connection with the failure of NewEnergy to honor agreements it had with Powerweb, including a Non-Disclosure Agreement. The lost profits related to NewEnergy are derived from two sources, load management and energy management. Load management is the amount of gross profit margins Powerweb would have received if it were servicing NewEnergy's load management customers. Energy management is the amount of gross profit margin Powerweb would have received if it had the opportunity to sell its energy management services to all NewEnergy customers.

1. Assumptions and background information

- a. The period for which Powerweb would have been entitled to these profits was the period for which the non-disclosure obligations were in effect, October 1999 through October 2009. (See Non-Disclosure Agreement)
- b. That Powerweb's pricing for the contract for NewEnergy customers would have been the same as the pricing for Powerweb's contract with BGE for similar services.
- c. The numbers of meters by ISO for load management customers (the penetration rates) were calculated and supplied to us by the Brattle
- d. That Powerweb's costs used are the same costs that Powerweb incurs with its current contracts.
- e. We assumed a penetration rate for energy management customers of 50% of the top power consumers (approximately 1000 customers in each ISO) that would purchase this product. This is based on several factors that where taken into consideration (EIM Study, current penetration rates of current contracts) that allowed us to make that assumption.
- f. That the increase or decrease of meters would only occur in the month of June when the curtailment programs would usually start.
- g. That in the our models, charges for new meters would only occur if there was an incremental increase in new meters from year to year.

2. Methodology – See attached NewEnergy spreadsheets (Tab C)

- a. Incomes were derived from a setup fee, license fee, per new meter fee and a hosting fee. The setup fee was a one-time charge of \$240,000. The license fee was an annual charge of \$175,000 per year per ISO. The new meter charge was \$2,000 per meter. The monthly hosting fee per meter was \$150. These amounts were used to determine a monthly income, which were totaled for annual incomes.
- b. Costs were derived from programming expense, new servers, communication costs, program maintenance and cost of new meters. Programming and server expenses were one time amounts, each were \$20,000. Powerweb's current cost of communication is \$39 per month per meter. Program maintenance on average takes two hours per month at a cost of \$100 per hour. Powerweb's cost per new meter is \$750. These numbers are used to determine monthly costs, which are totaled for annual expenses.
- c. Costs are subtracted from incomes, resulting in gross profit margins. We do not take into account any other costs such as general and administrative due to the fact that Powerweb had all these overhead expenses in place and that the increase in business would not have changed those numbers.

3. Conclusions

- a. Total load management lost profits are \$17,371,236.00
- b. Total energy management lost profits are \$20,110,500.00

II - Baltimore Gas and Electric

Powerweb had a three-year contract with Baltimore Gas and Electric to provide the utility with Powerweb's Omni-Link product that gave load and energy management capabilities to BGE customers. At the end of the first year (March 31, 2003) BGE cancelled the contract, Powerweb alleges, as a result of NewEnergy's interference. We determined Powerweb's lost profits as a result of that early termination.

- 1. Assumptions and background information
 - a. The period for which Powerweb would have been entitled to these profits was the two years left on the three-year contract.
 - b. That Powerweb's pricing for the model is based on the actual BGE contract. (See BGE contract)
 - c. The calculations for the numbers of meters are based on the assumption that at the end of six months, Powerweb had 19 customers either already under contract or in the process of signing on when Powerweb was terminated and that it could perform the same amount of sales every six months until the end of the contract.
 - d. That Powerweb's costs used are the same costs that Powerweb incurred at the time the contract was in force and with its current contracts.
 - e. We assumed a penetration rate of energy management customers of 50% of the top power consumers (approximately 1000 customers in each ISO) that would purchase this product. This is based on several factors that where taken into consideration (EIM Study, current penetration rates of current contracts) that allowed us to make that assumption.
- 2. Methodology See attached BGE Lost Contract spreadsheets (Tab D)
 - a. Incomes were derived from a setup fee, license fee, per new meter fee and a hosting fee. The setup fee was a one-time charge of \$240,000 that had already been paid. The license fee was an annual charge of \$175,000 per year. The new meter charge was \$2,000 per meter. The monthly hosting fee per meter was \$150. These amounts were used to determine a monthly income, which were totaled for annual incomes.
 - b. Costs were derived from programming expense, new servers, communication costs, program maintenance and cost of new meters. Programming and server expenses were one time amounts, each were \$20,000. Powerweb's current cost of communication is \$39 per month per meter. Program maintenance on average takes two hours per month at a cost of \$100 per hour. Powerweb's cost per new meter is \$750. These numbers are used to determine monthly costs, which are totaled for annual expenses.
 - c. Costs are subtracted from incomes, resulting in gross profit margins. We do not take into account any other costs such as general and administrative due to the fact that Powerweb had all these overhead expenses in place and that the continuation of the BGE contract would not have changed those numbers.

Page 5 of 50

3. Conclusions

- a. Load management lost profits are \$1,027,776.00
- b. Energy management lost profits are \$315,000.00

III - Verizon

Powerweb alleges that it would have been entitled to revenue from Verizon's load management activity but for NewEnergy's failure to properly protect its energy technology information. We determined the amount of lost profits associated with Verizon's load management activity.

- 1. Assumptions and background information
 - a. That the revenue per meter is based on the proposal that NewEnergy prepared for Bell Atlantic (Verizon's name prior to it changing)(See Bell Atlantic Proposal).
 - b. That Powerweb's costs used are the same costs that Powerweb incurred at that point in time and still incurs with its current contracts.
 - c. The numbers of meters and locations (the penetration rates) were calculated and supplied to us by the Brattle Group.
 - c. The period for which Powerweb would have been entitled to these profits was the period for which the non-disclosure obligations were in effect, October 1999 through October 2009. (See Non-Disclosure Agreement)
 - d. That only the incremental increases in meters were considered new meters.
- 2. Methodology See attached Verizon spreadsheets (Tab E)
 - a. The number of meters were multiplied by \$20,000 per meter to determine the income.
 - b. Costs were derived from programming expense, new servers, communication costs, program maintenance and cost of new meters. Programming and server expenses were one time amounts, each were \$20,000. Powerweb's current cost of communication is \$39 per month per meter. Program maintenance on average takes two hours per month at a cost of \$100 per hour. Powerweb's cost per new meter is \$750. These numbers are used to determine monthly costs, which are totaled for annual expenses.
 - c. Costs are subtracted from incomes, resulting in gross profit margins. We do not take into account any other costs such as general and administrative due to the fact that Powerweb had all these overhead expenses in place and that the increase in business would not have change those numbers.

3. Conclusions

a. Lost profits associated with Verizon are \$2,006,700.00

IV - Lost Contracts

Powerweb alleges that NewEnergy's failure to maintain the confidentiality of Powerweb's energy technology information created competition before it would have arisen naturally. As a result of the premature competition, Powerweb lost 13 contracts. We calculated the lost profits of those contracts.

- 1. Assumptions and background information
 - a. That one basic model would be representative of each of the 13 Utilities to which Powerweb submitted a bid.
 - b. That there would have been a lack of competition and Powerweb would have been successful in all 13-bid processes.
 - c. That the contract period was only three years, similar to all the current Powerweb contracts.
 - d. That the penetration rates for these three years for load management meters is an average of the penetration numbers that the Brattle Group gave us.
 - e. That the penetration rate for energy management customers is the same used in the BGE and NewEnergy models.
- 2. Methodology See attached Basic Lost Contract spreadsheets (Tab F)
 - b. Incomes were derived from a setup fee, license fee, per new meter fee and a hosting fee. The setup fee was a one-time charge of \$240,000. The license fee was an annual charge of \$175,000 per year per ISO. The new meter charge was \$2,000 per meter. The monthly hosting fee per meter was \$150. These amounts were used to determine a monthly income, which were totaled for annual incomes.
 - c. Costs were derived from programming expense, new servers, communication costs, program maintenance and cost of new meters. Programming and server expenses were one time amounts, each were \$20,000. Powerweb's current cost of communication is \$39 per month per meter. Program maintenance on average takes two hours per month at a cost of \$100 per hour. Powerweb's cost per new meter is \$750. These numbers are used to determine monthly costs, which are totaled for annual expenses.
 - d. Costs are subtracted from incomes, resulting in gross profit margins. We do not take into account any other costs such as general and administrative due to the fact that Powerweb had all these overhead expenses in place and that the increase in business would not have changed those numbers.

3. Conclusions

- a. Lost profits for the 13 contracts on load management is \$26,839,397.00.
- b. Lost profits for the 13 contracts on energy management is \$9,090,900.00.

This report is based upon the information available at this time. In the event additional information is discovered, we reserve the right to supplement this report.

Page 7 of 50

In our opinion, the total lost profits are \$76,761,509.00 (Tab G), and present fairly, in all material respects, and with reasonable certainty the financial loss to Powerweb Technologies, Inc. as a result of the actions undertaken by Constellation NewEnergy, Inc. These lost profits have not been adjusted for any tax consequences or the effect of the time value of money.

Constantinos Gus Pappas, CPA

Pappas and Company

Certified Public Accountants, LLC

March 31, 2004

PAPPAS AND COMPANY

CERTIFIED PUBLIC ACCOUNTANTS, LLC

206 WEST STATE STREET LOWER LEVEL MEDIA, PA 19063 TELEPHONE: 610-565-8050
TOLL FREE: 800-494-9335
FAGSIMILE: 610-565-8049

March 11, 2004

Mr. Louthar E.S. Budike, President Powerweb Technologies, Inc. 415 East Baltimore Pike Media, Pennsylvania 19063

Re: Powerweb Technologies, Inc. vs. Constellation NewEnergy, Inc.

Dear Mr. Budike:

The professional consulting services we are currently expected to provide include the following:

Preparing an analysis of possible loss of profits that Powerweb Technologies, Inc. may have suffered in connection with actions allegedly committed by Constellation NewEnergy.

During the course of our engagement, it may be necessary for us to prepare written reports that support our conclusions. These reports are to used only in connection with the referenced litigation and may not be published or used in any other manner without the written consent of this firm.

We will submit bills to Powerweb Technologies Inc. monthly, payable within 30 days, which will be based on our standard rates for this type of consulting of \$225.00 per hour, plus out of pocket expenses. We reserve the right to defer rendering further services until payment is received on past due invoices.

This agreement will become effective as soon as you sign and date the original copy of this letter and return the signed copy to us. If the need for additional services arises, our agreement with you will need to be revised.

Sincerely,	
Constantinos Gus Pappas, CPA	
Accepted By	
Dated	

Constantinos Pappas, CPA

528 Cedar Lane Swarthmore, Pennsylvania gus@pappascpas.com

Pappas and Company Certified Public Accountants, LLC Media. Pennsylvania

1999 - present

Principal - Founding principal of a certified public accounting firm specializing in servicing small to mid size businesses. The firm provides Tax, Accounting and Management Advisor Services for its clients. The firm also has an Information Technology arm that keeps up on the newest and emerging business technologies that may assist our clients.

William E. Howe and Company, Certified Public Accountants Philadelphia, Pennsylvania 1990 - 1999

Manager - Responsible for tax planning, tax preparation, accounting and financial considerations of small to large-sized business clients in the northeast corridor. Also responsible for the development and integration of new technologies for both the firm and its clients.

Kirifides and Company, Public Accountants Brookhaven, Pennsylvania 1984-1990 Staff Accountant - Responsible for a range of tax and accounting duties for business and personal clients.

Affiliations

American Institute of Certified Public Accountants Pennsylvania Institute of Certified Public Accountants Delaware County Chamber of Commerce Swarthmore Recreation Association

Education

1989 - Bachelor of Science in Business Administration Widener University Chester, Pennsylvania

Certifications

2000 - Certified Public Accountant, Pennsylvania License #CA-042006L

POWERWEB TECHNOLOGIES.
NewEnergy Load Management

Revenue - 2000	Amounts	January	February	March	April	May	June	July	August	September	October	Мочетрег	December	
Disinbulor Set Up Fee (one time) Annual License Fee per ISO Total License and Set Up Fees	\$240,000.00 \$175,000.00	240,000.00 1,050,000.00 1,290,000.00	0.00	0.00	0.00	00.0	0.00	0.00	0.00	00.00	00.0	00.00	0.00	\$240,00000 \$1,050,00000 \$1,290,00000
Customer Monthly Fees (per meter/per region)														2:02
Meter Access Fee (monthly)	\$150.00													-CV
P.J.M. Meters	By Y/E			,		,	•	•	,	•	•	•	•	/- 0
Customers Convrunicating Meters Meter Access Fee (monthly)	£ 5	0.00	o 0 00	0 000	0000	0.00	1 1 150.00	150.00	150.00	150.00	150.00	150.00	1 150.00	27g3
NYISO Metera Customers	c.	0	0	0	0	0	0	0	0	0	01	0 (0	3-H
Communicating Meters Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	Ę
NEISO Meters		0	0	0	0	0	0	0	0	0	0	0	0	D
Communicating Meters Meter Access Fee (monthly)	irs 0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	တိုင္ဆို
Chicago Maters Customers	0	0	0	0	o	0	0	0	0 (0	0	0 (0	ıme
Communicating Meters Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	90.0	0.00	0.00	ergt
Texas Melers Customers	ę. O	0	0	0	0	0	0	0	0	0	0	0 (0.0	132
Communicating Meters Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	00:0	0.00	<u>3</u>
California Meters Customers		0	0	0	0	0	37	37	37	37	37	37	37	
Communicating Meters Meter Acrass Fee (monthly)	rs 332	0.00	0 00	0.00	0.00	0.00	332 49,800.00	332 49,800.00	332 49.800.00	332 49,800.00	332	332	332	\$348,600 DB
Total Meters	333	0.00	00:00	0.00	0.00	0.00	49,950.00	49,950.00	49,950.00	49,950.00	49,950.00	49,950.00	49,950.00	\$ 349.65 @ 0
Meters installed in all ISOs		0 2	0 000	0 0	000	0 00	333	000	0.00	00.0	0.00	o 8.6	0.00	07/800/9998
Total revenue for the year		\$1,290,000.00	000\$	\$0.00	\$0.00	\$0.00	\$715,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$2,305,656
EXPENSES Programming software for new portal (one time)	\$20,000.00	20,000.00	0.00	0.00	0.00	00:0	0.00	0.00	0.00	0.00	0.0 0.00	00:0	0.00	064
Prichase of Servers to flow chara (5-4 servers)		40,000.00	000	0.00	0.00	0.00	00'0	00.0	00:00	0.00	00:00	00.0	0.00	\$40,000.00
Meter communication costs (monthly per meter) Software maintaine (monthly 2 hours ner)	\$39.00	00:0	000	0.00	0.00	000	12,987.00	12,987.00	12,987.00	12,987.00	12,987.00 200.00	12,987.00	12,987.00	\$90,909.00
		0.00	0.00	0.00	0.00	0.00	13,187.00	13,187.00	13,187.00	13,187.00	13,187.00	13,187.00	13,187.00	92,30
Equipment cost per meter	\$750.00	0.00	0.00	0.00	0.00	0.00	249,750.00	0.00	0.00	00.0	0.00	0.00	00:00	\$250,500-00
Total expenses	H	\$40,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$262,937.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$382,809.00
Gross Profit Margin for the year (by month)		\$1,250,000.00	\$0.00	\$0.00	00.03	\$0.00	\$453,013.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$1,922,841,00

Omni-Link Platform Revenue - 2001 Distributor Set Up Fee (one time)	Contract Amounts \$0.00	January 0.00	February 0.00	March 0.00	April 0.00	May 0.00	June 0.00	July 0.00	August 0.00	September 0.00	October 0.00		November 0.00	November Decemb 0.00
Annual License Fee per ISO Total License and Set Up Fees	\$175,000.00	1,050,000.00	000	00.0	0.00	00.00	00.0	00.00	00.0	0.00	0.00	1 1	0000	00.0
Customer Monthly Fees (per meter/per region)														
Meter Access Fee (monthly)	\$150.00													
PJM Meters	By Y/E	,	•	•	•	•	G	u	œ	٣	Œ		vc	
Customers Convnunicating Meters Meter Access Fee (monthly)		150.00	150.00	150.00	150.00	150.00	900.006	00.006	900.006	900.006	900.006		900.006	9 9 9 9 9 9 9 9 9
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Customers Communicating Meters Meter Access Fee (monthly)	F &	0.00	0 00	0.00	0.00	0.00	31	31	31 4,650.00	31	31	Ţ	31 4,650.00	4,650.
NEISO Meters		4	,	•	c	c	c	c	c	c	c		o	
Customers Communicating Meters Meter Access Fee (monthly)		0.00	000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00 0.00
Chicago Meters		0	0	0	0	0	40	40	40	4	40		40	
Communicating Meters Meter Access Fee (monthly)	170	0.00	0.00	0.00	0.00	0.00	170 25,500.00	170 25,500.00	170 25,500.00	170 25,500.00	170 25,500.00	25,	170 25,500.00	170 500.00 25,500.00
Texas Mèters Customers	0	0	0	0	0	01	0.	0 (0	0 6	0 0		0	00
Communicating Meters 'Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0
California Meters		;	ţ	;	ţ		•	4	4	4	4	: .	4	
Customers Communicating Meters Mater Access Foe (monthly)	33.4	37 332 49 800 00	37 332 49.800.00	332	332 49.800.00	332 49,800.00	33 4,950.00	33	33 4,950.00	33 4,950.00	33 4,950.00	4,950.	33	33 33 .00 4,950.00
Total Maters	240	49,950.00	49,950.00	49,950.00	49,950.00	49,950.00	36,000.00 240	36,000.00 240	36,000.00	36,000.00 240	36,000.00 240	36,000.00	240	
Meters Installed in all ISOs Equipment Charge (one time)	\$2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	Ö	000	00.0
Total revenue for the year	ı n	\$1,099,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$36,000.00	\$36,000.00	\$36,000.00	\$36,000.00	\$36,000.00	\$36,000.00	8	00 \$36,000.00
Expenses Programming software for new cortal (one time)	\$20,000,00	0.00	00:0	0.00	0.00	0.00	0.00	0.00	00:00	0.00	0.00	0.0	2	
Pruchase of servers to host client (3-4 servers)	\$20,000.00	00:00	00:0	0.00	0.00	00.0	00.00	00.00	0.00	0.00	0.00	0.00	9 9	0.00
Meter communication costs (monthly per meter)	\$39.00	12,987.00	12,987.00	12,987.00	12,987.00	12,987.00	9,360.00	9,360.00	9,360.00	9,360.00	9,360.00	9,360.00	8 8	9,360.00
Software maintance (monthly 2 hours per)	\$200.00	13,187.00	13,187.00	13,187.00	13,187.00	13,187.00	9,560.00	9,560.00	9,560.00	00.002	9,560.00	9,56	8	
Equipment cost per meter	\$750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00
Total expenses		\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$9,560.00	\$9,560.00	\$9,560.00	\$9,560.00	\$9,560.00	00 095 68	80	00.095,08 00.0
Gross Profit Margin for the year (by month)	5 1	\$1,086,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$26,440.00	\$26,440.00	\$26,440.00	\$26,440.00	\$26,440.00	\$26,440.00	8	.00 \$26,440.00
Total income Years 1 & 2 Total Expenses Years 1 & 2		\$2,389,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$751,950.00	\$85,950.00	\$85,950.00	\$85,950.00	\$85,950.00	\$85,950.00	0 9	\$85,950.00

Omni-Link Platform Revenue - 2002 Distributor Set Up Fee (one time) Annual License Fee per ISO Total License and Set Up Fees	Contract Amounts \$0.00	1,050,000.00	February 0.00 0.00 0.00 0.00	March 0.00 0.00	April 0.00 0.00 0.00 0.00	May 0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00 0.00	000	August 0.00 0.00 0.00 0.00 0.00	August	August Septemb 0.00 0.00 0.00 0.00 0.00	August September Octobe 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	August September October November 0,00 0,00 0,00 0,00 0,00 0,00 0,00 0,
Customer Monthly Fees (per meteriper region)	c													
Meter Access Fee (monthly)	\$150.00	00												
PJM Meters Customers	By Y/E	=	9	so u	ច «	op co	==	==		==	11 11		==	11 11
Communicating Meters Meter Access Fee (monthly)		11 900.00	3.006	900:006	900.006	900.00	1,650.00	1,650.00	1,65(8:0		1,650.00	1,650.00 1,650.00	1,650.00 1,650.00 1,650.00
NYISQ Meters Customers Communicating Meters	mers	24 11 59 31		= 8		31	24 59 8850 00	24 59 8 850 00	24 59 8.850.00	4 8 8	24 24 24 59 59 00 8,850.00		24 59 8,850.00	24 24 24 59 59 8,850.00 8,850.00
Meter Access Fee (monthly) NEISO Meters Communicating Meters	mers Glers	4,650.00 10 0 21 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	4,650.00 0 0 0.00	0.00 0 0.00	00.00	10 21 3,150.00	10 21 3,150.00	10 21 3,150.00	9 # 9	10 21 3,150.00	3,150.	10 21 3,150.00	10 10 21 21 3,50,00 3,150,00 3,150
Meter Access Fee (monuly) Chicago Meters Contranicating Meters Meter Access Fee (monthly)	mers eters	32 40 86 170 25,500.00	25,50	40 170 25,500.00	40 170 25,500.00	40 170 25,500.00	32 86 12,900.00	32 86 12,900.00	32 86 12,900.00		32 86 12,900.00	12,900.	32 86 12,900.00	32 86 86 12,900,00 12,900.00
Lexas Meters Customers Communicating Meters 'Meter Access Fee (monthly)	iners eters	00.0	0 000	0000	0.00	00.00	0.00	0.00	0 00:00		0.00	0 00:0		0 0 0.00
Customers Communicating Meters Meter Access Fee (monthly)		11 4 103 33 4,950.00 36,000,00 280 240	4 4 34 33 33 4 350 00 36,000.00 00 240	4,950.00 36,000.00 240	4 33 4,950.00 36,000.00 240	4 33 4,950.00 36,000.00	11 103 15,450.00 42,000.00	11 103 15,450.00 42,000.00 280	11 103 15,450.00 42,000.00		11 103 15,450.00 42,000.00		11 103 15,450.00 42,000.00	11 11 103 103 103 15,450.00 15,450.00 42,000.00 42,000.00 280 280
Meters installed in all ISOs	50000		0.00	0.00	0.00	0.00	40 80,000.00	0.00	0.00	į.	0.00	0 000		0.00
Equipment Charge (one time) Total revenue for the year	17	\$1,086,00	\$36,00	\$36,000.00	\$36,000.00	\$36,000.00	\$122,000.00	\$42,000.00	\$42,000.00	1	\$42,000.00	\$42,000.00 \$42,000.00	000:00	000.00 \$42,000.00 \$42
Expenses Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	irne) \$20,000.00 srs) \$20,000.00	00.0	000000000000000000000000000000000000000	00:00	0.00	00.00	00.00	0.00	0.00	1	0.00	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00		00.0
Mater communication costs (monthly per meter) Software maintance (monthly 2 hours per)	ster) \$39.00 \$200.00	1.00 9,360.00 1.00 200.00 9,560.00	0 9,360.00 0 200.00 0 9,560.00	9,360.00 200.00 9,560.00	9,360.00 200.00 9,560.00	9,360.00 200.00 9,560.00	10,920.00 200.00 11,120.00	10,920.00 200.00 11,120.00	10,920.00 200.00 11,120.00		10,920.00 200.00 11,120.00	10,92	10,920.00 10,92 200.00 20 11,120.00 11,12	10,920.00 10,920.00 10,920 200.00 200.00 20 11,120.00 11,120.00 11,12
Equipment cost per meter	\$750.00	00:0	0.00	0.00	0.00	0.00	30,000.00	0.00	000	- 1	0.00		0.00	0.00 0.00
Total expenses		89,560.00	00.095,68,00	\$9,560.00	\$9,560.00	\$9,560.00	\$41,120.00	\$11,120.00	\$11,120.00	- 1	\$11,120.00	120.00	120.00 \$11,120.00	120.00 \$11,120.00
Gross Profit Marqin for the year (by month)		\$1,076,440.00	x0 \$26,440.00	\$26,440.00	\$26,440.00	\$26,440.00	\$80,880.00	\$30,880.00	\$30,880.00		\$30,880.00	1	\$30,880.00	230,880,00
Total Income Years 1 to 3 Total Expenses Years 1 to 3		\$3,475,950.00	30 \$85,950.00 30 \$22,747.00	\$85,950.00 \$22,747.00	\$85,950.00	\$85,950.00	\$873,950.00 \$313,617.00	\$127,950.00	\$127,950.00	1	\$33,867.00		\$127,950.00	\$127.950.00 \$127.950.00 \$127.950.00 \$127.950.00 \$127.950.00 \$133.667.00 \$133.607.00 \$133.607.00 \$133.607.00 \$133.607.00 \$133.607.00 \$133.6

Omni-Link Platform <u>Revenus - 2003</u> Distributor Set Up Fee (one time)	Contract Amounts \$0.00	January 0.00	February 0.00	March 0.00 0.00	April 0.00 0.00	May 0.00 0.00	0.00 0.00	90.00 0.00	August 0.00 0.00	September 0.00 0.00	October 0.00 0.00	November 0.00 0.00	0.00 0.00 0.00	2003 \$1,050,0 \$1,050,0
Annual License Fee per 130 Total License and Set Up Fees		1,050,000.00	0.00	00:0	00:0	0.00	0.00	00.0	0.00				1	
Customer Monthly Fees (per meter/per region)														
Meter Access Fee (monthly)	\$150.00													
Customers Communicating Meters	By Y/E 5 5	11 11	11 10 000	11 11 11 11 11 11 11 11 11 11 11 11 11	11 11 11 11 11 11 11 11 11 11 11 11 11	11 11 1,650.00	5 5 750.00	5 5 750.00	5 5 750.00	5 5 750.00	5 5 750.00	5 5 750.00	5 5 750.00	\$13,50
Meter Access Fee (monthly) NYISO Meters Continuited Meters	18	24 29 59	24 24 59 50 50	24 59 59	24 59 8.850.00	24 59 8,850.00	18 37 5,550.00	18 37 5,550.00	18 37 5,550.00	18 37 5,550.00	18 37 5,550.00	18 37 5,550.00	18 37 5,550.00	2733§H
Meler Access Fee (monthly) NEISO Meters Communicating Meters Later Access Fee (monthly)	24	21 3,150.00	3,150.00	10 21 3,150.00	10 21 3,150.00	10 21 3,150.00	21 44 8,600.00	21 44 6,600.00	21 44 6.600.00	21 44 6,600.00	21 44 6,600.00	21 44 6,600.00	21 44 6,600.00	\$61,9
Chicago Metera Customers Communicating Meters Meter Access Fee (monthly)	4 8	32 86 12,900.00	32 86 12,900.00	32 86 12,900.00	32 86 12,900.00	32 86 12,900.00	41 90 13,500.00	41 90 13,500.00	41 90 13,500.00	41 90 13,500.00	41 90 13,500.00	41 90 13,500.00	41 90 13,500.00	ocumer Scumer
Customers Conmunicating Meters Meter Access Fee (monthly)	00	00.00	0 00:0	00:0	0 000	0.00	0 0 0.00	0.00	0.00	0.00	00.00	00.0	0 00:0	
Customers Contrivuicating Meters Meter Access Fee (monthly)	197	11 103 15,450.00 42,000.00	11 103 15,450.00 42,000.00	11 103 15,450.00 42,000.00 280	11 103 15,450.00 42,000.00 280	11 103 15,450.00 42,000.00	22 197 29,550.00 55,950.00	22 197 29,550.00 55,950.00 373	22 197 29,556.00 55,950.00	22 197 29,550,00 55,950,00	22 197 29,550.00 55,950.00	22 197 29,550.00 55,950.00	22 197 29,550.00 55,950.00 373	\$284,1
Moters installed in all ISOs Equipment Charge (one time) Total aversus for the west	\$2,000.00	0.00	0 0.00 \$42,000.00	0.00	0 0.00 \$42,000.00	0 0.00 \$42,000.00	93 186,000.00 \$241,950.00	00.00	0.00	0.00	0.00	0.00 0.00 \$55,950.00	0.00 0.00 \$55,950.00	ed 990, 381.8
Expanses Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	\$20,000.00 \$20,000.00	0.00	0.00	00.0	0.00	0.00	00.00	00.0	0.00	0.00	0.00	0.00	0.00	
Meler communication costs (monthly per meter) Software mainlance (monthly 2 hours per)	\$39.00	10,920.00 200.00 11,120.00	10,920.00 200.00 11,120.00	10,920.00 200.00 11,120.00	10,920.00 200.00 11,120.00	10,920.00 200.00 11,120.00	14,547.00 200.00 14,747.00	14,547.00 200.00 14,747.00	14,547.00 200.00 14,747.00	14,547.00 200.00 14,747.00	14,547.00 200.00 14,747.00	14,547.00 200.00 14,747.00	14,547.00 200.00 14,747.00	\$156,429.00 \$2,400.00 158,82400 \$70,86000
Equipment cost per meter	\$750.00	0.00	\$11.120.00	\$11,120.00	\$11,120.00	\$11,120.00	69,750.00 \$84,497.00	0.00 \$14,747.00	\$14,747.00	\$14,747.00	\$14,747.00	\$14,747.00	\$14,747.00	\$229,329,00
Total expenses Gross Profil Margin for the year (by month)	" "	\$1,080,880.00	\$30,880.00	\$30,880.00	\$30,880.00	\$30,880.00	\$157,453.00	\$41,203.00	\$41,203.00	\$41,203.00	\$41,203.00	\$41,203.00	\$41,203.00	51,608,354.70 O
Total Income Years 1 to 4 Total Expenses Years 1 to 4		\$4,567,950.00	\$127,950.00 \$33,867.00	\$127,950.00	\$127,950.00	\$127,950.00	\$1,115,900.00	\$183,900.00	\$183,900.00 \$48,614.00	\$48,614.00	\$48,614.00	\$48,614.00	\$135,286.00	3

(en	Contract Amounts \$0.00 \$175,000.00	January 0.00 1,050,000.00	February 0.00 0.00	March 0.00 0.00 0.00	April 0.00 0.00 0.00 0.00 0.00	May 0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	August 0.00 0.00 0.00	September 0.00 0.00 0.00	October 0.00 0.00 0.00	1 1	November 0.00 0.00 0.00	November December 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.
Total License and Set Up rees Customer Monthly Fees (per meter/per region)	I	2000												
Meter Access Fee (monthly)	\$150.00													
Pull Maters Customers Communicating Maters	By Y/E 19 19	10	5 5 5 5 6 6 7	1500 10	1,500.00	10 1,500.00	19 19 2,850.00	19 19 2,850.00	19 19 2,850.00	19 19 2,850.00	19 19 2,850.00		19 19 2,850.00	19 19 19 19 2,850.00 2,850.00
Meter Access the (monthly) NYSO Maters Costmunicating Meters	19 39	19 38 38	19 38 38 5.700.00	19 38 5.700.00	19 38 5,700.00	19 38 5,700.00	19 39 5,850.00	19 39 5,850.00	19 39 5,8 50 .00	19 39 5,850.00	19 39 5,850.00		19 39 5,850.00	19 19 19 39 39 5,850.00 5,850.00
Meles Access ree (Incutury) NEISO Metars Controllicating Meters Meles Access Fee (monthly)	38	36 75 11,250.00	36 75 11,250.00	36 75 11,250.00	36 75 11,250.00	36 75 11,250.00	38 77 11,550.00	38 77 11,550.00	38 77 11,550.00	38 77 11,550.00	38 77 11,550.00	-	38 77 11,550.00	38 38 77 77 1,550.00 11,550.00
Chicago Maters Customers Communicating Meters Meter Access Fee (monthly)	44 96	42 93 13,950.00	42 93 13,950.00	42 93 13,950.00	42 93 13,950.00	42 93 13,950.00	44 96 14,400.00	44 96 14,400.00	44 96 14,400.00	44 96 14,400.00	44 96 14,400.00	4	44 96 14,400.00	44 44 4400.00 14,400.00
Customers Connunicating Meters · Meter Access Fee (monthly)	0 0	00.00	00:0	0.00	0.00	00:00	0000	0.00	0.00	0.00	0.00		0.00	0 0000
Customers Communicating Meters Meter Access Fee (monthly)	31 278 -	27 246 36,900.00 69,300.00	27 246 36,900.00 69,300.00	27 246 36,900.00 69,300.00	27 246 36,900.00 69,300.00 462	27 246 36,900.00 69,300.00	31 278 41,700.00 76,350.00 509	31 278 41,700.00 76,350.00	31 278 41,700.00 76,350.00 509	31 278 41,700,00 76,350,00	31 278 41,700.00 76,350.00 509	76	31 278 41,700.00 76,350.00	31 31 278 278 700.00 41,700.00 350.00 76,350.00 509 509
Meters installed in all ISOs Equipment Charge (one time)	\$2,000.00	0.00	0000	0.00	0.00	0.00	94,000.00	0.00	0.00	0.00 0.00 \$76,350.00	0.00 0.00 \$76,350.00	57.5	0.00 0.00 \$76,350.00	0.00 0.00 0.00 5.350.00 \$76,350.00
Total revenue for the year EXDERISES Programming software for new portal (one lime). Programming software to new portal (ane lime). Pruchase of servers to host client (3-4 servers).	\$20,000.00 \$20,000.00	51,119,300,00 0.00 0.00 0.00	0.00	00.0 00.0 00.0	0.00	00.0	00.0 00.0 00.0	0.00 0.00 0.00	00.0	0.00	0.00		00.0	0.00 0.00 0.00 0.00 0.00
Meter communication costs (monthly per meter) Sotivare maintence (monthly 2 hours per)	\$39.00 \$200.00	18,018.00 200.00 18,218.00	18,018.00 200.00 18,218.00	18,018.00 200.00 18,218.00	18,018.00 200.00 18,218.00	18,018.00 200.00 18,218.00	19,851.00 200.00 20,051.00	19,851.00 200.00 20,051.00	19,851.00 200.00 20,051.00	19,851.00 200.00 20,051.00	19,851.00 200.00 20,051.00	7 2	19,851.00 200.00 20,051.00	9,851.00 19,851.00 200.00 200.00 0.051.00 0.001 0.001 0.001
Equipment cost per meter	\$750.00	0.00	0000	0.00	0.00	0.00	35,250.00	\$20,051.00	\$20,051.00	0.00 \$20,051.00	\$20,051.00	\$20	\$20,051.00	\$20,05
Total expenses		\$18,218.00	\$18,218,00	\$10,210.00	\$51,082,00	\$51,082.00	\$115,049.00	\$56,299.00	\$56,299.00	\$56,299.00	\$56,299.00	\$56	\$56,299.00	5,299.00 \$56,299.00
Gross Profit Margin for the year (by month) Total Income Years 1 to 6		\$6,793,200.00	\$253,200.00 \$66,832.00	\$253,200.00 \$66,832.00	\$253,200.00 \$66,832.00	1	\$1,533,550.00 \$538,383.00	\$329,550.00 \$86,883.00	\$329,550.00 \$86,883.00	\$329,550.00	\$329,550.00	\$326	3,883.00 667.00	\$329,550.00 \$329,550.00 \$66,883.00 \$86,883.00 \$242,667.00 \$242,667.00

Omni-Link Platform Ravenue - 2006 Distributor Set Up Fee (one time) Annual License Fee per ISO Total License and Set Up Fees	Contract Amounts \$0.00 \$175,000.00	1,050,000.00	February 0.00 0.00 0.00 0.00	March 0.00 0.00 0.00 0.00	April 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00	August 0.	0.00	September 00 0.00 00 0.00 00 0.00	Septemb	September Octobe 0.00 0.00 0.00	September October Novemb 0.00 0.00 0.00 0.00 0.00 0.00
Customer Monthly Fees (per meter/per region)	\$150.00 0.00													
PJM Meters Construction Meters Communicating Meters Meter Access Fee (monthly)	19 18 19 19	19 19 2,850.00	.,	19 19 2,850.00	19 19 19 19 19 19 19 19 19 19 19 19 19 1		19 19 2,850.00							
NYISO Meters Customers Communicating Meters Meter Access Fee (monthly)	20	19 39 5,850.00	19 39 5,850.00	19 39 5,8 50.00	19 39 5,850.00	19 39 5,850.00	20 41 6,150.00	20 41 6,150.00	20 41 6,150.00	Ú	20 41 6,150.00	20 20 41 41 150.00 6,150.00		20 41 6,150.00
NEISO Matera Communicating Meters Meter Access Fee (monthly)	39	38 77 11,550.00	38 77 11,550.00	38 77 11,550.00	38 77 11,550.00	38 77 11,550.00	39 80 12,000.00	39 80 12,000.00	39 80 12,000.00	12,0	39 80 12,000.00	39 39 80 80 00.00 12,000.00	12,000	39 80 12,000.00
Customers Communicating Meters Meter Access Fee (monthly)	100	44 96 14,400.00	44 96 14,400.00	44 96 14,400.00	44 96 14,400.00	44 96 14,400.00	45 100 15,000.00	45 100 15,000.00	45 100 15,000.00	45 100 15,000.00	45 100 0.00	45 45 100 100 0.00 15,000.00	15,000	45 100 15,000.00
Customens Controunicating Meters Meter Access Fee (monthly)	00	0.00	0 000	0.00	0000	0.00	0 00:0	0 00:0	0.00	Ö	0.00	0 0 0 000		0 0 00:00
California Meters Communicating Meters	37	31 278 41 700 00	31 278 41 700 90	31 278 41 700 00	31 278 41,700.00	31 246 36,900.00	37 335 50,250.00	37 335 50,250.00	37 335 50,250.00	3 50,250.	37 335 300		37 335 50,250.00	37 37 335 335 50,250.00 50,250.00
Meters Total Meters	575	76,350.00	76,350.00	76,350.00	76,350.00	71,550.00	86,250.00 575	96,250.00 575	86,250.00 575	86,250.00 575	Öδ	00 86,250.00 75 575		86,250.00 575
Meters installed in all ISOs Comingant Channe (one ilms)	\$2,000.00	o 00:0	0 00	0.00	0.00	(32) (64,000.00)	98 196,000.00	0.00	0.00	0.00		00.00		0.00
Total revenue for the year		\$1,126,350.00	\$76,350.00	\$76,350.00	\$76,350.00	\$7,550.00	\$282,250.00	\$86,250.00	\$86,250.00	\$86,250.00	B	\$86,250.00		\$86,250.00
Expenses Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	\$20,000.00 \$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	00.0	00.00	00:0		0.00		0.00
Maler communication costs (monthly per meter) Software mainlance (monthly 2 hours per)	\$39.00	19,851.00 200.00 20,051.00	19,851.00 200.00 20,051.00	19,851.00 200.00 20,051.00	19,851.00 200.00 20,051.00	18,603.00 200.00 18,803.00	22,425.00 200.00 22,625.00	22,425.00 200.00 22,625.00	22,425.00 200.00 22,625.00	22,425.00 200.00 22,625.00	0.0	22,425.00 200.00 22,625.00	22 22	22,425.00 22 200.00 22,625.00 22
Equipment cost per meter	\$750.00	00'0	00:0	0.00	0.00	0.00	73,500.00	0.00	00:00	0.00		00.00		0.00
Total expenses		\$20,051.00	\$20,051.00	\$20,051.00	\$20,051.00	\$18,603.00	\$96,125.00	\$22,625.00	\$22,625.00	\$22,625.00	H	\$22,625.00	\$22,625.00 \$22,625.00	-
Gross Profit Margin for the year (by month)	. ,	\$1,106,299.00	\$56,299.00	\$56,299.00	\$56,299.00	(\$11,253.00)	\$186,125.00	\$63,625.00	\$63,625.00	\$63,625.00	- 11	\$63,625.00	\$63,625.00 \$63,625.00	\$63,625.00
Total income Years 1 to 7 Total Expenses Years 1 to 7	•	\$7,919,550.00	\$329,550.00	\$329,550.00	\$329,550.00 \$86,883.00	\$260,750.00 \$85,635.00	\$1,815,800.00	\$415,800.00 \$109,508.00	\$415,800.D0 \$109,508.00	\$109,508.00		\$415,800.00	Ī	\$415,800.00 \$415,800.00 \$415,800.00 \$109,508.00 \$109,508.00 \$109,508.00 \$109,508.00 \$109,508.00

Omni-Link Platform Revenue - 2007	Contract Amounts	January	February 0.00	March 0.00	April 0.00	May 0.00	June 0.00	Juty 0.00	August 0.00	September 0.00	October 0.00	November 0.00	December 0.00 0.00	2007
Disinbutor Set Up Fee (one une) Annual License Fee per ISO Total License and Set Up Fees	\$175,000.00	1,050,000.00	000	0.00	0.00	00:00	0.00	00.00	00:0	00.00	00.0	00.0	Fi	21,0
Customer Monthly Fees (per meter/per region)														
Meter Access Fee (monthly)	\$150.00													
PJM Meters Communicating Meters Meter Access Fee (monthly)	By Y/E 20 20	19 19 2,850.00	19 19 2,850.00	19 19 2,850.00	19 19 2,850.00	19 19 2,850.00	20 20 3,000.00	20 20 3,000.00	20 20 3,000.00	20 20 3,000.00	20 20 3,000.00	20 20 3,000.00	20 20 3,000.00	cv- 9 27
NYISO Meters Customers Corrmunicating Meters Meter Access Fee (monthly)	21 42	20 41 6,150.00	20 41 6,150.00	20 41 6,150.00	20 41 6,150.00	20 41 6,150.00	21 42 6,300.00	21 42 6,300.00	21 42 6,300.00	21 42 6,300.00	21 42 6,300.00	21 42 6,300.00	21 42 6,300.00	•
NEISO Metera Communicating Melers Meter Access Fee (monthly)	40 82	39 80 12,000.00	39 80 12,000.00	39 80 12,000.00	39 80 12,000.00	39 80 12,000.00	40 82 12,300.00	40 82 12,300.00	40 82 12,300.00	40 82 12,300.00	40 82 12,300.00	40 82 12,300.00	40 82 12,300.00	Ä
Customers Corrunhicating Meters Meter Access Fee (monthly)	103	45 100 15,000.00	45 100 15,000.00	45 100 15,000.00	45 100 15,000.00	45 100 15,000.00	47 103 15,450.00	47 103 15,450.00	47 103 15,450.00	47 103 15,450.00	47 103 15,450.00	47 103 15,450.00	47 103 15,450.00	cugger cugger
Loxes Melera Customers Corrunulcating Meters Meter Access Fee (monthly)	00	0 0 00:	0 00:0	00:00	0.00	00:0	0.00	0.00	0000	0.00	0 00:0	0 0 0	0 000	•
Customers Communicating Meters Meter Access Fee (monthly)	363	37 335 50,250.00 86,250.00	37 335 50,250,00 86,250,00	37 335 50,250.00 86,250.00	37 335 50,250.00 86,250.00	37 335 50,250.00 86,250.00	40 363 54,450.00 91,500.00	40 363 54,450.00 91,500.00	40 363 54,450.00 91,500.00	40 363 54,450.00 91,500.00 610	40 363 54,450,00 91,500.00 610	40 363 54,450.00 91,500.00 610	40 363 54,450.00 91,500.00 610	88 0.12
i via meters Meiers installed in all 180s	610	575	575	575 0	5/5	n 08	35	000	0.00	0.00	0.00	0 00:0	0.00	
Equipment Charge (one time) Total revenue for the year	\$2,000.00	\$1,136,250.00	\$86,250.00	\$86,250.00	\$86,250.00	\$86,250.00	\$161,500.00	\$91,500.00	\$91,500.00	\$91,500.00	\$91,500.00	\$91,500.00	\$91,500.00	\$2.1
Exgenses Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	\$20,000.00 \$20,000.00	0.00	0.00	00.0	0.00	0.00	0.00	0.00	0.00	0.00	00.0	00.0	0.00	230 4
Meter communication costs (monthly per meter) Sottware maintance (monthly 2 hours per)	\$39.00 \$200.00	22,425.00 206.00 22,625.00	22,425.00 200.00 22,625.00	22,425.00 200.00 22,625.00	22,425.00 200.00 22,625.00	22,425.00 200.00 22,625.00	23.790.00 200.00 23.990.00	23,790.00 200.00 23,990.00	23,790.00 200.00 23,990.00	23,790.00 200.00 23,990.00	23,790.00 200.00 23,990.00	23,790.00 200.00 23,990.00	23,790.00 200.00 23,990.00	
Equipment cost per meter	\$750.00	0.00	000	0.00	0.00	0.00	26,250.00	0.00	00.0	0.00	0.00	0.00	\$23.990.00	\$308,055.00
Total expenses		\$22,625.00	\$22,625.00	\$22,625.00	\$22,625.00	\$22,625.00	\$50,240.00	\$23,990.00	\$23,990.00	\$23,930.00 \$67,510.00	\$67.510.00	\$67,510.00	\$67,510.00	\$1,883,695-00
Gross Profit Margin for the year (by month)	"	\$1,113,625.00	\$63,625.00	\$63,625.00	\$63,625.00		\$111,260.00	\$67,510.00	307.01.07.00	6507 300 00	6507 300 00	\$507.300.00	\$507,300.00	\$15,671,300:00
Total Income Years 1 to 8 Total Expenses Years 1 to 8		\$9,055,800.00	\$109,508.00	\$415,800.00	\$109,508.00	\$108,260.00	\$684,748.00	\$133,498.00	\$133,498.00	\$133,498.00	\$133,498.00	\$133,498.00	\$133,498.00	\$2,077,27800 \$13,594,02200

Omni-Link Ptatform Restruct_2-202 Distributor Sai Up Fee (one time) Annual License Fee per ISO Total License and Set Up Fees	Customer Monthly Fees (por meterfper region)	Meter Access Fee (monthly)	Customers Convrunicating Meters Meter Access Fee (monthly)	NYISO Meters Customers Communicating Meters Meter Access Fee (monthly)	NEISO Meters Customers Communicating Meters Meter Access Fee (monthly)	Customers Customers Communicating Meters Meter Accass Fee (monthly)	Lexas Metera Customers Communicating Meters Meter Access Fee (monthly)	Customers Communicating Meters Maler Access Fee (monthly)	Meters installed in all ISOs Equipment Charge (one timo) Total revenue for the year	EXDENSES Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	Meter communication costs (monthly per melar) Software maintence (monthly 2 hours per)	Equipment cost per meter Total expenses	Gross Profit Margin for the year (by month)
Contract Amounts \$0.00	_	\$150.00	By Y/E 21 21 iters 21	ners 21	ners 41	ners 49 sters 107	ners 0	40 40 363 363 619	\$2,000.00	те) \$20,000.00 rs) \$20,000.00		\$750.00	
January 0.00 1,050,000,00 1,050,000,00			20 20 3,000.00	21 42 6,300.00	40 82 12,300.00	47 103 15,450.00	0 000	363 363 364,450.00 91,500.00	0 0 0.00 \$1,141,500.00	00.0	23,79	\$23,990.00	\$1,117,510.00
Fabruary 0.00 0.00 0.00 0.00			20 20 3,000.00	21 42 6,300.00	40 82 12,300.00	47 103 15,450.00	0.00	40 363 . 54,450.00 91,500.00	0.00 0.00 \$91,500.00	0.00	23,790.00 200.00 23,890.00	\$23,990.00	\$67,510.00
March 0.00 0.00 0.00			20 20 3,000,00	21 42 6,300.00	40 82 . 12,300.00	47 103 15,450.00	0.00	40 363 54,450.00 91,500.00	0.00 0.00 \$91,500.00	0.00	23,790.00 200.00 23,990.00	\$23,990.00	\$67,510.00
April 0.00 0.00 0.00 0.00 0.00			20 20 3,000.00	21 42 6,300.00	, 40 82 12,300.00	47 103 15,450.00	0.00	40 363 54,450.00 91,500.00	00.00	00.0	23,790.00 200.00 23,990.00	\$23,990.00	\$67,510.00
May 0.00 0.00 0.00			20 20 3,000.00	21 42 6,300.00	40 82 12,300.00	47 103 15,450.00	0.00	40 363 54,450.00 91,500.00 610	0.00 0.00 \$91,500.00	0.00	23,790.00 200.00 23,990.00	\$23,990.00	\$67,510.00
0.00 0.00 0.00			21 21 3,150.00	21 43 6,450.00	41 85 12,750.00	49 107 16,050.00	0.00	40 363 54,450.00 92,850.00	9 18,000.00 \$110,850.00	00.00	24,141.00 200.00 24,341.00 6,750.00	\$31,091.00	\$79,759.00
0.00 0.00 0.00			21 21 3,150.00	21 43 6,450.00	41 85 12,750.00	49 107 16,050.00	0.00	40 363 54,450.00 92,850.00 619	0.00 0.00 \$92,850.00	0.00	24,141.00 200.00 24,341.00 0.00	\$24,341.00	\$68,509.00
August 0.00 0.00 0.00 0.00			21 21 3,150.00	21 43 6,450.00	41 85 12,750.00	49 107 16,050.00	0 000	40. 363. 54,450.00 92,850.00 619	0.00	00.00	24,141.00 200.00 24,341.00 0.00	\$24,341.00	\$68,509,00 \$600,150.00 \$157,839,00
September 0.00 0.00 0.00			21 21 3,150.00	21 43 6,450.00	41 B5 12,750.00	49 107 16,050.00	0.00	40 363 54,450.00 92,850.00 619	0.00	0.00	24,141.00 200.00 24,341.00 0.00	\$24,341.00	\$600,150.00 \$600,150.00
October 0.00 0.00 0.00			21 21 3,150.00	21 43 6,450.00	41 85 12,750.00	49 107 16,050.00	0.00	40 363 54,450.00 92,850.00 619	0.00 \$92,850.00	0.00	24,141.00 200.00 24,341.00 0.00	\$24,341,00	\$600,150.00
November 0.00 0.00 0.00			21 21 3,150.00	21 43 6,450.00	41 85 12,750.00	49 107 16,050.00	0.00	40 363 54,450.00 92,850.00 619	0.00 0.00 \$92,850.00	0.00	24,141,00 200.00 24,341.00 0.00	\$24,341.00 \$68.509.00	\$600,150.00 \$157,839.00
0.00 \$				21 43 6,450.00		49 107 16,050.00	0.00	40 363 54,450.00 92,850.00 619	0 0.00 \$92,850.00	0.00	24,141.00 200.00 24,341.00 0.00	\$24,341.00	\$600,150.00 \$157.839.00
2008 11,050,0			\$ 37	33°HB	\$ 150	cumen		\$652	\$2,175,45g.00 \$2		\$287,937.00 \$2,400.00 290,337 .00 \$7,5 66.9 0	5297,837.00 51,877,613.00	

Omn-Link Platorm Bevenue - 2009 Distributor Set Up Fee (one time) Annual Lecense Fee per ISO Total License and Set Up Fees	Contract Amounts \$0.00 \$175,000.00	January 0.00 1,050,000.00 1,050,000.00	February 0.00 0.00 0.00	March 0.00 0.00 0.00	April 0.00 0.00 0.00	0.00 0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	August 0.00 0.00 0.00	September 0.00 0.00 0.00	October 0.00 0.00 0.00	November 0.00 0.00 0.00	December 0.00 0.00 0.00	\$1,050,0 \$1,050,0
Customer Monthly Fees (per meterfper region)														
Meter Access Fee (monthly)	\$150.00													
PJM Metera Customers Communicating Meters Meter Access Fee (monthly)	By Y/E 21 21	21 21 3,150.00	21 21 3,150.00	21 21 3,150.00	21 21 3,150.00	21 21 3,150.00	21 21 3,150.00	21 21 3,150.00	21 21 3,150.00	21 21 3,150.00	21 21 3,150.00	21 21 3,1 50 .00	21 21 3,150.00	•
NYISO Meters Customers Communicating Meters Meter Access Fee (monthly)	22 45	21 43 6,450.00	21 43 6,450.00	21 43 6,450.00	21 43 6,450.00	21 43 6,450.00	22 45 6,750.00	22 45 6,750.00	22 45 6,750.00	22 45 6,750.00	22 45 6,750.00	22 45 6,750.00	22 45 6,750.00	733-#1B
NEISO Metera Customers Communicating Meters Meter Access Fee (monthly)	43 88	41 85 12,750.00	41 85 12,750.00	41 85 12,750.00	41 85 12,750.00	41 85 12,750.00	43 88 13,200.00	43 88 13,200.00	43 88 13,200.00	43 88 13,200.00	43 88 13,200.00	43 88 13,200.00	43 88 13,200.00	2
Customers Control Control Customers Control Meter Access Fee (monthly)	8 1 1 1 2 2	49 107 16,050.00	49 10 <i>7</i> 16,050.00	49 107 16,050.00	49 107 16,050.00	49 107 16,050.00	50 111 16,650.00	50 111 16,650.00	50 111 16,650.00	50 111 16,650.00	50 111 16,650.00	50 111 16,650.00	50 111 16,650.00	cungen
Lexas Meters Customers Communicating Meters Meter Access Fee (monthly)	• •	00:0	0000	0.00	00.00	0 00:0	0.00	0 00:0	0.00	00.00	0.00	0.00	0000	
California Meters Customers Connunicating Meters Meters	40 363	40 363 54,450.00	40 363 54,450.00	40 363 54,450.00	40 363 54,450.00	40 363 54,450.00	40 363 54.450.00	40 363 54,450.00	40 363 54,450.00	40 363 54,450.00	40 363 54,450.00	40 363 54,450.00	40 363 54,450.00 94,200.00	\$1.1
Total Meters	628	92,850.00	92,850.00 619	92,850.00	92,850.00 619	92,850.00 619	94,200.00 628	94,200.00	628	628	628	628	628	
Meters instatted in alf ISOs Equipment Cherge (ane time)	\$2,000.00	0.00	0.00	0.00	0.00	0.00	18,000.00	0.00	0.00	0.00	0.00	0.00	0.00	5
Total revenue for the year	IF	\$1,142,850.00	\$92,850.00	\$92,850.00	\$92,850.00	\$92,850.00	\$112,200.00	\$94,200.00	\$94,200.00	\$94,200.00	\$94,200,00	00.002.45¢	00000	
Expenses Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	\$20,000.00 \$20,000.00	00.00	00.0	00.00	00.00	00.00	00.00	0.00	0.00	0.00	0.00	0.00	0.00	2004
Meter communication costs (monthly per meter) Software maintance (monthly 2 hours per)	\$39.00	24,141.00 200.00 24,341.00	24,141.00 200.00 24,341.00	24,141.00 200.00 24,341.00	24,141.00 200.00 24,341.00	24,141.00 200.00 24,341.00	24,492.00 200.00 24,692.00	24,492.00 200.00 24,692.00	24,492.00 200.00 24,692.00	24,492.00 200.00 24,692.00	24,492.00 200.00 24,692.00	24,492.00 200.00 24,692.00	24,492.00 200.00 24,692.00	\$292,149.00 \$2,400.00 294,549.00
Equipment cost per meter	\$750.00	0.00	0.00	0.00	0.00	0.00	6,750.00	0.00	0.00	0.00	0.00	0.00	00.00	e .;
Total expenses	,	\$24,341.00	\$24,341.00	\$24,341.00	\$24,341.00	\$24,341.00	\$31,442.00	\$24,692.00	\$24,692.00	\$24,692.00	\$24,692.00	\$24,692.00	\$24,692.00	2302,048,00
Gross Profit Margin for the year (by month)		\$1,118,509.00	\$68,509.00	00.605,89\$	\$68,509.00	\$68,509.00	\$80,758.00	\$69,508.00	\$69,508.00	\$69,508.00	\$69,508.00	\$69,508.00	\$69,508.00	21.6
Total Income Years 1 to 10 Total Expenses Years 1 to 10		\$11,340,150.00	\$600,150.00	\$600,150.00	\$600,150.00	\$531,350.00	\$2,200,350.00	\$694,350.00 \$182,531.00	\$694,350.00 \$182,531.00	\$694,350.00 \$182,531.00	\$694,350.00	\$182,531.00	\$182,531.00	\$2,677,16,00

Page 23 of 50

Access Fee (monthly)

Customer Monthly Fees.

Access Fee (monthly)

Access Fee (monthly)

Access Fee (monthly)

Access Fee (monthly)

04
C60,1 c
\$156,200.00
\$185,300.00
\$174,400.00
\$163,500.00
\$152,600.00
\$141,700.00
\$130,800.00
\$119,900.00
\$109,000.00
\$98,100.00
\$76,300.00 \$87,200.00 \$38,100
\$76,300.00
Total revenues years 1 & 2

Page 24 of 50

	Contract Amounts	yemen 000	February 0.00	March 0.00	April 0.00	May 0.00	June 0.00	July 0.00	August 0.00	September 0.00	October 0.00	November 0.00 0.00	December 0.00 0.00	2002
Distributor Set Up Fee (ove line) Annual License Fee par ISO Total License and Set Up Fees	Paid Dist	00.0	0.00	0.00	0.00	0.00	000	00:0	00.0	0.00	0.00	0.00	0.00	9 ID
Customer Monthly Fees.														
Portal access fee per customer	\$75.00 By Y/E													DC
P.JM. Customers (Access to 1000 Customers minimum) Customers S Access Fee (monthly)	e minimum) 504	350 26,250.00	364 27,300.00	378 28,350.00	392 29,400.00	406 30,450.00	420 31,500.00	434 32,550.00	448 33,600.00	462 34,650.00	476 35,700.00	490 36,750.00	504 37,800.00	\$384,300
NYISO Customers (Access to 1000 Customers minimum) Customers Access Fee (monthly)	ers minimum) 504	350 26,250.00	364 27,300.00	378 28,350.00	392 29,400.00	406 30,450.00	420 31,500.00	434 32,550.00	448 33,600.00	462 34,650.00	476 35,700.00	490 36,750.00	504 37,800.00	\$384,300
NEISO Customers (Access to 1000 Customers Minimum) Customers Access Fee (monthly)	ers Minimum) 504	350 26,250.00	364 27,300.00	378 28,350.00	392 29,400.00	406 30,450.00	420 31,500.00	434 32,550.00	448 33,600.00	462 34,650.00	476 35,700.00	490 36,750.00	504 37,800.00	\$384,306
Chicago Customert (Access to 1900 Customers Minimum) Customers 504 Access Fee (monthly)	mers Minimum) 504	350 26,250.00	364 27,300.00	378 28,350.00	392 29,400.00	406 30,450.00	420 31,500.00	434	448 33,600.00	462 34,650.00	476 35.700.00	490 36,750.00	504 37,800.00	\$384,300
Texas Customers (Access to 1000 Customers Minimum) Customers Access Fee (monthly)	<u>ers Minimum)</u> 504	350 26,250.00	364 27,300.00	378 28,350.00	392 29,400.00	406 30,450.00	420 31,500.00	434 32,550.00	448	462 34,650.00	476 35,700.00	490 36,750.00	504 37,800.00	\$384,300
California Customers (Access to 192 Customers Minimum) Oustomers 96	mers Minimum) 96	5 000 00	69	72 5,400.00	75 5,600.00	77 5,800.00	80 6,000.00	83 6,200.00	85 6,400.00	88 6,600.00	91 6,800.00	7,000.00	7,200.00	\$73,20
Access Fee (monthly) Total Customers Total revenues from Energy Management	2,616	\$136,250.00	\$141,700.00	\$147,150.00	\$152,600.00	\$158,050.00	\$163,500.00	\$168,950.00	\$174,400.00	\$179,850.00	\$185,300.00	\$190,750.00	\$196,200.00	\$1,994,700
Total revenues years 1 to 3		\$212,550.00	\$228,900.00	\$245,250.00	\$261,600.00	\$277,950.00	\$294,300.00	\$310,650.00	\$327,000.00	\$343,350.00	\$359,700,00	\$376,050.00	00.004/266¢	7,570,5

Omni-Link Platform	Contract				:	:	į	į	1	Societation	, and a	The state of the s) er	Tota
Revenue - 2003 Distributor Set Up Fee (one time)	Amounts Paid	Jamesry 0.00	February 0.00	March 0.00	0.00 0.00	0.00 0.00	0.00	9.00 0.00	0.00	0.00	0.00	0.00	0.00	
Annual License Fee per ISO Total License and Set Up Fees		00.0	0.00	0.00	0.00	0.00	0.00	00:0	0.00	0.00	0.00	00:0	0.00	
Cystomer Monthly Fees														
Portal access fee per customer	\$75.00													
PJM Customers (Access to 1000 Customers minimum) Customers Access Fee (monthly)	59 VC \$tomers_minimum) mers 504	504 37,800.00	504 37,800.00	\$453,6										
NYISO Customers (Access to 1900 Customers minimum) Customers Access Fee (monthty)	2ustomers minimum) mers 504	504 37,800.00	504 37,800.00	\$453,6										
NEISO Customers (Access to 1000 Customers Minimum) Customers Access Fee (monthly)	Z ustomers Minimum) mers 504	504 37,800.00	504 37,800.00	\$453,6										
Chicago Customers (Access to 1000 Customers Malmum) Customers Access Fee (monthly)	l Customers Minimum) ners 504	504 37,800.00	504 37,860.00	\$453,6										
	<u>ustomers Minimum)</u> mers 504	504 37,800.00	504 37,800.00	\$453,6										
Celifornia Customers (Access to 192 Customers Minimum) Customers 96 Access Fee (monthly)	Customers Minimum) mers 96	96.7,200.00	7,200.00	96 7,200.00	96 7,200.00	\$86,								
Total Customers Total revenues from Energy Management Yr 4	2,616	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$2,354,4
Total revenues years 1 to 4		\$408,750.00	\$425,100.00	\$441,450.00	\$457,800.00	\$474,150.00	\$490,500.00	\$506,850.00	\$523,200.00	\$539,550.00	\$555,900.00	\$572,250.00	\$588,600.00	\$5,984,

Case 2:02-cv-02733-HB	\$196,200.00 \$196,2	\$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$196,200.00 \$10,602,9	100/00/00/00/00/00/00/00/00/00/00/00/00/	Page 27 of 50
Omni-Link Platform	Tiergy Management Yr 5 1 to 5	Omni-Link Platform Revenue - 2005 Total revenues from Energy Management Yr 6 Total revenues years 1 to 6	Omni-Link Platform Bevenus - 2006 Total revenues from Energy Management Y; 7 Total revenues years 1 to 7	

Case 2:02-cv-02733-HB	400.00) <u>6</u>	cument 1 32 22	File g (§7/30/2004	Page 28 of 50
	\$2,354,400.00	\$15,401	cument 1 2 2 2	File (%) 55' 23' (%)	7/30/2004	
	\$196,200.00	\$1,373,400.00	\$196,200.00	<u>8196,200.00</u>	£1, 765,800.00	
	\$196,200.00	ļ.	1 1	1	1	
	I	\$1,357,050.00	•		51,749,450.00	
	\$196,200.00	\$1,340,700.00	\$196,200.00	\$196,200.00	\$1,733,100,000	
	\$196,200.00	\$1,324,350.00	\$196,200.00 \$1,520,550.00	ł	\$1,716,750.00 \$	
		- 1	-			
	\$196,200.00	\$1,308,000.00	\$196,200.00	\$196,200.00	\$1, 700,400,00	
	\$196,200.00	\$1,291,650.00	\$196,200,00 \$1,487,850,00	1	81,684,050.00	
			•		I .	
	\$196,200.00	\$1,275,300.00	\$196,200.00	\$196,200.00	51,667,700.00	
	\$196,200.00	\$1,258,950.00	\$196,200.00 1,455,150.00	\$196,200.00	\$1,651,350.00	
				1		
	\$196,200.00	\$1,242,600.00	\$196,200.00	\$196,200.00	81,635,000,00	
	\$196,200.00	\$1,226,250.00	\$196,200.00 \$1,422,450.00	\$196,200,00	\$1,618,650,00	
	\$196,200.00	"	1 1	6136,200.00	R .	
		~	G \$196,200,00		0 21,602,300.00	
	\$196,200.00	\$1,193,550.00	\$196,200,00 \$1,389,750.00	\$136,200.60	\$1,585,950.00	
				01.7	1	
	yoadement Y		nagement Y	magement Y		
E	Navenue - 5001. Total revenues from Foerry Management Yr 8	ars 1 to 8	Omni-Link Platform Revenue - 2008 Tolai revenues from Energy Management Yr. 9 Tolai revenues years 1 to 9	Ormi-Link Platform Revenue : 2009 Total revenues from Energy Management Yr 10	ars 1 to 10	
Omni-Link Pletform	THE - COL	Total revenues years 1 to 8	Omni-Link Platform Revenue - 2008 Tolal revenues from Energy Tolal revenues years 1 to 9	Omni-Link Ptatform Reyenue . 2009 Total revenues from i	Total revenues years 1 to 10	
Out	Total	Total	Omai Rever Total	Omni Revei Total	Total	

Total Revenues

Expenses

Total Expenses Gross Margins

Revenues

Page 29 of 50

Case 2:02-cv-02733-HB	\$1,750,000.00 \$641,250,00 \$134,000,00	ocz'czc'zs	\$175,500.90 \$50,250.90	3 Oct 1, C22.	\$2,299,500.00	\$3,874,500.00	\$6,174,000	07/3	30/200)4	Page	e 30 o	f 50
2009	\$175,000.00 \$79,500.00 \$4,000.00			\$22,560.00	\$235,940.00	\$453,600.00	\$689,540.00						
2008	\$175,000.00 \$76,650.00 \$2,000.00	\$253,650.00	\$20,124.00 \$750.00	\$20,874.00	\$232,776.00	\$453,600.00	\$686,376.00						
<u>2007</u>	\$175,000.00 \$74,850.00 \$2,000.00	\$251,850.00	\$19,656.00 \$750.00	\$20,406.00	\$231,444.00	\$453,600.00	\$685,044.00						
2006	\$175,000.00 \$72,300.00 \$4,000.00	\$251,300.00	\$19,188.00	\$20,688.00	\$230,612.00	\$453.600.00	\$684.212.00						
2005	\$175,000.00 \$69,450.00 \$2,000.00	\$246,450.00	\$18,252.00 \$750.00	\$19,002.00	\$227,448.00	\$453 600 00	\$681.048.00						
2004	\$175,000.00 \$67,650.00 \$2,000.00	\$244,650.00	\$17,784.00	\$18,534.00	\$226,116.00	6463 600 00	\$679.716.00						
2003 2003	\$175,000.00 \$83,100.00 \$0.00	\$258,100.00	\$17,316.00	\$17,316.00	\$240,784.00	00 000 634.6	9433,000,00 8 8 8 4 9 8 4 9 0						
2002	\$175,000.00	\$316,200.00	\$27,612.00	\$48,612.00	\$267,588.00		\$384,300.00	00.000,1000					
100	\$175,000.00	\$269,550.00	\$14,508.00	\$37,758.00	\$231,792.00		\$233,100.00	\$464,69£.00					~
	\$175,000.00	\$175,000.00	\$0.00	\$0.00	\$175,000.00		\$81,900.00	\$256,900.00					
	USS Cod management License Fee Meters Hosting Fee	Meters Installed	Communications	Equipment Costs	•	NY ISO Energy Management	Customer Fees =	argin					
	Revenues	Total Revenues	Expenses	Paragraph (cto)	Gmes Marrins	NY ISO Energ		Total ISO Gross Margin					

NEISO LO	NEISO Load Management	2000	2001	2002	2003	2004	2002	2006	2007	2008	2009	Totals
Revenues	License Fee Meters Hosting Fee	\$175,000.00	\$175,000.00	\$175,000.00 \$22,050.00 \$42,000.00	\$175,000.00 \$61,950.00 \$46,000.00	\$175,000.00 \$111,750.00 \$62,000.00	\$175,000.00 \$137,100.00 \$4,000.00	\$175,000.00 \$141,750.00 \$6,000.00	\$175,000.00 \$146,100.00 \$4,000.00	\$175,000.00 \$150,750.00 \$6,000.00	\$175,000.00 \$156,150.00 \$6,000.00	\$1,750,000 3 \$927,600 3 \$176,000 3
Total Revenues	Meters arstaneo	\$175,000.00	\$175,000.00	\$239,050.00	\$282,950.00	\$348,750.00	\$316,100.00	\$322,750.00	\$325,100.00	\$331,750.00	\$337,150.00	\$2,853,600 w e
Expenses	Communications	\$0.00	\$0.00	\$9,828.00 \$15,750.00	\$20,592.00	\$35,100.00 \$23,250.00	\$36,036.00 \$1,500.00	\$37,440.00 \$2,250.00	\$38,376.00 \$1,500.00	\$39,780.00 \$2,250.00	\$41,184.00 \$2,250.00	\$258,336.00 \$66,000.90
Total Expenses	Equipment Costs	\$0.00	\$0.00	\$25,578.00	\$37,842.00	\$58,350.00	\$37,536.00	\$39,690.00	\$39,876.00	\$42,030.00	\$43,434.00	\$324,336,89
Gross Margins	1 1	\$175,000.00	\$175,000.00	\$213,472.00	\$245,108.00	\$290,400.00	\$278,564.00	\$283,060.00	\$285,224.00	\$289,720.00	\$293,716.00	\$2,529,264.Nd
NE ISO Ener	NE ISO Energy Management enues				4452 800 00	6453 600 00	¢ 453 600 00	\$453,600,00	\$453,600,00	\$453,600.00	\$453,600.00	11 \$3,874,500,20
	Customer Fees	11	\$233,100.00 \$364,300.00	\$384,300.00	00.000,000	000000000000000000000000000000000000000	6722 164 00	C736 660 00	£738 824 NO	\$743,320,00		\$6,403,764.00
Total ISO Gross Margin	Margln ≕	\$256,900.00	\$408,100.00	\$597,772.00	\$698,708.00	\$144,000.00	95,104,00	00000) 7/
												30,
												/20
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Case 2:02-cv-02733-HB

Page 31 of 50

Case 2:02-cv-02733-HB	\$0.000 \$0.000 \$0.000 \$1,750,000.000	erat of 30	\$1,750,000.00	\$3,874,500. 0	\$5,624,500.08	07/30/2004	Page 32 of 50
<u>2009</u>	\$175,000.00 \$0.00 \$0.00 \$1.75,000.00	\$0.00 \$0.00 \$0.00	\$175,000.00	\$453,600.00	\$628,600.00	•	
2 00 8	\$175,000.00 \$0.00 \$0.00 \$175,000.00	\$0.00 \$0.00 \$0.00	\$175,000.00	\$453,600.00	\$628,600.00	A Section of the sect	
2007	\$175,000.00 \$0.00 \$0.00 \$175,000.00	\$0.00 \$0.00 \$0.00	\$175,000.00	\$453,600.00	\$628,600.00		
2006	\$175,000.00 \$0.00 \$0.00 \$175,000.00	\$0.00 \$0.00 \$0.00	\$175,000.00	\$453,600.00	\$628,600.00		
2005	\$175,000.00 \$0.00 \$0.00 \$175,000.00	\$0.00 \$0.00 \$0.00	\$175,000.00	\$453,600.00	\$628,600.00		
2004	\$175,000.00 \$0.00 \$0.00 \$175,000.00	\$0.00	\$175,000.00	\$453,600.00	\$628,600.00		
2003	\$175,000.00 \$0.00 \$0.00 \$175,000.00	\$0.00	\$175,000.00	\$453,600.00	\$628,600.00		
	\$175,000.00 \$0.00 \$0.00 \$175,000.00	\$0.00 \$0.00 \$0.00	\$175,000.00	\$384,300.00	\$559,300.00		
2001	\$175,000.00 \$0.00 \$0.00 \$175,000.00	\$0.00 \$0.00 \$0.00	\$175,000.00	\$233,100.00	\$408,100.00		
	\$175,000.00 \$0.00 \$0.00 \$175,000.00	\$0.00	\$175,000.00	\$81,900.00	\$256,900.00		
Texas ISO Load Management	License Fee Meters Hosting Fee Meters installed_ ues	Communications Equipment Costs_	· Su	Texas ISO Energy Management <u>yenues</u> Customer Fees ₌	oss Margin	•	
Texas San	Revenues Total Revenues	Expenses Total Fynenses	Gross Margins	Texas ISC <u>Revenues</u>	Total ISO Gross Margin		

Case 2:02-cv-02733-HB	\$1,750,000.00 \$1,635,300.00 \$390,000.00	3000:477:5\$ 000:477:5\$	\$447,408.	\$593,658.99	\$3,181,642.00	\$3,874,500.00	\$7,056,142.	07/30/2004	Page 33 of 50
2003	1	\$379,800.00	1	\$54,948.00	\$324,852.00	\$453,600.00	\$778,452.00		
2008	\$175,000.00 \$189,600.00 \$8,000.00	\$372,600.00	\$50,076.00	\$53,076.00	\$319,524.00	\$453,600.00	\$773,124.00		
2007	\$175,000.00 \$183,150.00 \$6,000.00	\$364,150.00	\$48,204.00 \$2,250.00	\$50,454.00	\$313,696.00	\$453,600.00	\$767,296.00		
<u>2006</u>	\$175,000.00 \$174,750.00 \$8,000.00	\$357,750.00	\$46,800.00 \$3,000.00	\$49,800.00	\$307,950.00	\$453,600.00	\$761,550.00		
2005	\$175,000.00 \$170,550.00 \$6,000.00	\$351,550.00	\$44,928.00 \$2,250.00	\$47,178.00	\$304,372.00	\$453,600.00	\$757,972.00		
2004	\$175,000.00 \$165,150.00 \$6,000.00	\$346,150.00	\$43,524.00	\$45,774.00	\$300,376.00	\$453,600.00	\$753,976.00		
2003	\$175,000.00 \$159,000.00 \$8,000.00	\$342,000.00	\$42,120.00	\$45,120.00	\$296,880.00	\$453,600.00	\$750,480.00		
2002	\$2175,000.00	\$392,800.00	\$40,248.00	\$40,248.00	\$352,552.00	\$384,300,00	\$736.852.00		
, , , , , , , , , , , , , , , , , , , ,	\$175,000.00 \$178,500.00	\$693,500.00	\$79,560.00	\$207,060.00	\$486,440.00	4 233 100 00	\$719.540.00		
2000	\$175,000.00	\$175,000.00	\$0.00	\$0.00	\$175,000.00	684 000 00	\$256 900 DO		
Chicaco ISO Load Management	License Fee Meters Hosting Fee	Meters Installed	Communications	Equipment Costs		Chicago ISO Energy Management	Customer rees	 מפו לפוד	
Chirago ISO L	Revenues	Total Revenues	Expenses	Total Expenses	Gross Margins	Chicago ISO El	cinately control (COI let-T	2 8000 DOC 1800	

Calf. ISO Load	Revenues	Total Revenues	Sesuadxa	Total Expenses	Gross Margins	Calf. ISO Energ <u>Revenues</u>	Total ISO Gross Margin		
Calf. ISO Load Management	License Fee Meters Hosting Fee Meters installed	1	Communications Fourment Costs		1	Calf. ISO Energy Management LEDUES Customer Fees	liain	.	
2000	\$175,000.00 \$348,600.00 \$664,000.00	\$1,187,600.00	\$155,376.00	\$404,376.00	\$783,224.00	\$15,600.00	\$798,824.00		
2001	\$175,000.00 \$283,650.00 \$0.00	\$458,650.00	\$15,444.00	\$15,444.00	\$443,206.00	\$44,400.00	\$487,606.00		
2002	\$175,000.00 \$132,900.00 \$140,000.00	\$447,900.00	\$48,204.00 \$52.500.00	\$100,704.00	\$347,196.00	\$73,200.00	\$420,396.00		· · ·
2003	\$175,000.00 \$284,100.00 \$188,000.00	\$647,100.00	\$92,196.00	\$162,696.00	\$484,404.00	\$86,400.00	\$570,804.00		
2004	\$175,000.00 \$406,050.00 \$98,000.00	\$679,050.00	\$115,128.00	\$151,878.00	\$527,172.00	\$86,400.00	\$613,572.00		,
2002	\$175,000.00 \$476,400.00 \$64,000.00	\$715,400.00	\$130,104.00	\$154,104.00	\$561,296.00	\$86,400.00	\$647,696.00		
2006	\$175,000.00 \$536,250.00 \$114,000.00	\$825,250.00	\$156,780.00	\$199,530.00	\$625,720.00	\$86,400.00	\$712,120.00		
200Z	\$175,000.00 \$632,400.00 \$56,000.00	\$863,400.00	\$169,884.00	\$190,884.00	\$672,516.00	\$86,400.00	\$758,916.00		
2008	\$175,000.00 \$653,400.00 \$0.00	\$828,400.00	\$169,884.00	\$169,884.00	\$658,516.00	\$86,400.00	\$744,916.00		
2009	\$175,000.00 \$653,400.00 \$0.00	\$828,400.00	\$169,884.00	\$169,884.00	\$658,516.00	\$86,400.00	\$744,916.00		
Totals	\$1,750,00000 \$4,407,15000 \$1,324,00040	\$7,481,150 4 0001,150 4	\$1,222,884.80 \$496,500.00	\$1,719,384.00	\$5,761,766.00	File000'8E2\$	\$6,499,766	/30/2004	Page 34 of 50

Case 2:02-cv-02733-HB



ECHNOLOGICS.	
POWERWEB	BGE Lost Contract

ECHINOLOGICO.		
POWERWED.	BGE Lost Contract	

November 0.00 0.00 0.00	38.00 100.00 \$15,000.00	\$0.00	00.0 00.0 00.0	\$1,482.00 \$200.00 \$1,682.00	\$0.00
October 0.00 0.00	38.00 100.00 \$15,000.00	\$0.00	00:00 00:00	\$1,482.00 \$200.00 \$1,682.00	\$1,882.00
September 0.00 0.00 0.00 0.00	38.00 100.00 \$15,000.00	\$0.00	00:0 00:0	\$1,482.00 \$200.00 \$1,682.00	\$1,682.00
August 0.00 0.00 0.00 0.00	38.00 00.00 \$15,000.00	\$0.00	0.0 0.0 0.0	\$1,482.00 \$220.00 \$1,682.00	\$1,682.00
0.00 0.00 0.00	38.00 100.00 \$15,000.00	\$0.00	0.00	\$1,482.00 \$200.00 \$1,682.00	\$1,682.00
0.00 0.00 0.00	38.00 100.00 \$15.000.00	50 500,000,00	0.00	\$1,482.00 \$200.00 \$1,682.00	\$37,500.00
0.00 0.00 0.00 0.00	19 50 50 00	\$0.00	0.00	\$741.00 \$200.00 \$941.00	\$0.00
April 0.00 0.00 0.00 0.00	19 50 50 10 10 10 10 10	\$0.00	0.00	\$741.00 \$200.00 \$941.00	\$941.00
March 0.00 0.00 0.00	19 50 00 00	\$0.00	00.00	\$741.00 \$200.00 \$941.00	\$0.00
February 0.00 0.00 0.00	19 50 50	00:05	0.00	\$741.00 \$200.00 \$941.00	\$941.00
January 0.00 175,000.00 175,000.00	60 85 85 85 85 85 85 85 85 85 85 85 85 85	00.08	\$182,500,00 0.00 0.00 0.00	\$741.00 \$200.00 \$941.00	\$0,00
Contract Amounts Paid \$175,000.00	y	\$2,000.00	Paid Paid	\$39.00 \$200.00	\$750.00
Omni-Link Platform Bevenue - Yeal 2 Distributor Set Up Fee (one time) Annual License Fee Tolal License and Set Up Fees	er region) B Er C C Y Y Customers Of Customers ating Meters	Meter/Portal Accass Fee (monthly) Customer Meters Meters installed Equipment Charge (one time)	Total revenue for the year EXDERISES Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	Meter corrorunication costs (monthly per meter) Sottware maintance (monthly 2 hours per)	Equipment cost per mater Total expenses

Gross Profit Margin for the year 2

Omni-Link Platform Rovinus — Year 3 Disributor Sel Up Fee (one time) Annual Uense Fee Total License and Set Up Fees	Contract Amounts Paid \$175,000.00	1 0.00 0.00 0.00 175,000,00	February 0.00 0.00 0.00 0.00	March 0.00 0.00 0.00 0.00 0.00	April 0.00	May 0.00	0.00 0.00 0.00	0:00 0:00 0:00	August 0.00 0.00 0.00	September 0.00 0.00 0.00	October 0.00 0.00 0.00	November 0.00 0.00 0.00	Decamber 0.00 0.00 0.00	Total Year 3 \$0.00 \$175,000.00
Customer Monthly Fees (per meter/per region) E Meter/Portal Access Fee (monthly)	By End Of \$150.00	8												
P.G.E.Cuskmers/Meters(1000 Fosble Customers Communicating Meters Meters Pee (Tombrity)	End Yr.	\$22,50	57 57 150 150 0.00 \$22,500.00	57 150 \$22,500.00	57 150 \$22,500.00	57 150 \$22,500.00	76.00 200.00 \$30,000.00	76.00 200.00 \$30,000.00	76.00 200.00 \$30,000.00	76.00 200.00 \$30.000.00	76.00 200.00 \$30,000.00	76.00 200.00 \$30,000.00	95.00 250.00 \$37,500.00	\$330,000.00
Customer Meters Meters installed	4	0 2	0 9	0 00	0 00:0\$	00:0\$	50 \$100,000.00	00.0 \$	\$0.00	\$0.00	00.03	\$0.00	\$100,000.00	\$200,000.00
Equipment Charga (one lime) Total revenue for the year	\$2,000.00	\$197,5	\$22.6	\$22,500.00	\$22,500.00	\$22,500.00	\$130,000.00	\$30,000.00	\$30,000.00	\$30,000,00	\$30,000.00	\$30,000.00	\$137,500.00	\$705,000.00
Expenses Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	Paid Paid	00.0	0000	00.0	8.00	0.00	0.00	00:0	00.00	0.00	0.00	00.00	00.00	\$0.00 \$0.00 \$0.00
Meter communication costs (monthly per meter) Software maintance (monthly 2 hours per)	\$39.00 \$200.00	\$2.22	\$2.22 \$26.22	\$2,223.00 \$200.00 \$2,423.00	\$2,223.00 \$200.00 \$2,423.00	\$2,223.00 \$200.00 \$2,423.00	\$2,964.00 \$200.00 \$3,164.00	\$2,964.00 \$200.00 \$3,164.00	\$2,964.00 \$200.00 \$3,164.00	\$2,964.00 \$200.00 \$3,164.00	\$2,964,00 \$200.00 \$3,164.00	\$2,964.00 \$200.00 \$3,164.00	\$3,705.00 \$200.00 \$3,905.00	\$32,604.00 \$2,400.00 \$35,004.00
Equipment cost per meter	\$750.00			\$0.00	\$0.00	2 0.00	\$37,500.00	\$0.00	\$0.00	\$0.00	00.03	\$0.00	\$37,500.00	\$75,000.00
Total expenses		\$2,423.00	00 \$2,423.00	\$2,423.00	\$2,423.00	\$2,423.00	\$40,664.00	\$3,164.00	\$3,164.00	\$3,164.00	\$3,164.00 \$76,836.00	\$3,104.00	\$96.095.00	\$594,996.00
Gross Profit Margin for the year (by month)		\$195,077.00	\$20,077.00	\$20,077.00	\$20,077,00	\$20,077.00	\$89,336.00	\$26,836.00	\$20,830.W	640 454 DO	C40 154 00	\$40.154.00	1 '	\$1,027,776.00
Gross Profit Margin for years 2 and 3		\$376,636.00	١	\$26,636.00 \$26,636.00	\$26,636.00	\$26,636.00	\$165,154.00	\$40,154.00	340,154.00	440,134,00			ħ	

Case 2:02-cv-02733-HB		nent 132-2 ∰	00.0	7/30/2004	Page 38 of 50
Total		\$81,900.00	Yet 3	\$233,100,00	
Oscenths: 0000	0.00	12,600.00	December 0.00 0.00 0.00	336 25,200.00 37,800.00	
November 00.0	000	154 11,550.00	November 0.00 0.00 0.00	322 24,150.00 35,700.00	
0000 A490PO	000	140 10,500,00	October 0.00 0.00 0.00	308 23 ₁ 100.00 33,600.00	
September 0.00	0.00	126 9,450.00	September 0.00 0.00 0.00	22,050,00 31,500,00	
	0.00	112 8,400.00	August 0.00 0.00 0.00	280 21,000.00 29,400.00	
fine 600	0.00	98 7,350,00	0.00 0.00 0.00	266 19,950.00 27,300.00	
0.00 0.00	0.00	84 6,300.00	0.00 0.00 0.00	252 18,900.00 25,200.00	
0.0	0.00	70 5,250.00	0.00 0.00 0.00 0.00	238 17,860.00 23,100.00	
April 0.00	0.00	56 4.200.00	April 0.00 0.00 0.00 0.00	224 16,800.00 21,000.00	
	0.00	42 3,150,00	March 0.00 0.00 0.00 0.00	210 15,750,00 18,900,00	
F ebruary	000	28 2,100.00	February 0.00 0.00 0.00 0.00	196 14,700.00 16,800.00	
YENGE	00.0	1,050.00	0.00 0.00 0.00	182 13,650.00 14,700.00	
	Ser C	\$75.00 By Y/E Customers minimum Customers 168	Contract Ameunts Paid Paid	\$75.00 By YIE 00 Customers minimum) Customers	
POWERWEB TECHNOLOGIES. BGE Lost Contract Ornul-Link Platform Bevenue - Year 2	Distributor Set Up Fee (one time) Annual Licanse Fee per ISO Total License and Set Up Fees Qustomer Monthly Fees.	storner Sccess to 10 anthly)	Ormi-Link Platform Revenue - Year 3 Distributor Set Up Fee (one time) Annual License Fee per ISO Total License and Set Up Fees Customer Monthly Fees.	Fortal access fee per customer BGE Customers (Access to 1000 Customers minimum) Customers minimum) Access Fee (monthly) Total years 2 and 3	

Case 2:02-cv-02733-ł	Total Year 2 \$0.00 \$175,000.00	Doc 00.000 211\$ 00.00	, con i		150.00 \$22,500.00 \$150,000.00			\$122,500.00 \$525,000.00	0.00	\$0.00	61 120 00 CE 14 ROU (O)		00 000 31.3	00:00016.76	\$92,220,00	\$82,577.00 \$432,780.00	
	November Dece 0.00 0.00	0.00			38.00 100.00 \$15,000.00 \$2		\$0.00	\$15,000.00 \$12	0.00	0.00		\$1,482.00			\$1,682.00	\$13,318.00 \$8	
	October 0.00 0.00	000			38.00 100.00 \$15.000.00		\$0.00	\$15,000.00	0:00	000		\$1,482.00	\$1,662.00	\$0.00	\$1,682.00	\$13,318.00	
	September 0.00	0.00			38.00 100.00 \$15.000.00		0.00	\$15,000.00	00.0	00.0		\$1,482.00	\$1,682.00	\$0.00	\$1,682.00	\$13,318.00	
	August 0.00	00.0			38.00		\$0.00	\$15,000.00	0.00	0.00	35.0	\$1,482.00	\$1,682.00	\$0.00	\$1,682.00	\$13,318.00	
		00.0			38.00	00:000'614	\$0.00	\$15,000.00	00.0	0.00	0.00	\$1,482,00	\$1,682.00	\$0.00	\$1,682.00	\$13,318.00	
	June 0.00	0.00			38.00	\$15,000.00	50 \$100,000.00	\$115,000.00	5	00:00	00.0	\$1,482.00	\$1,682.00	\$37,500.00	\$39,182.00	\$75.818.00	
	May 0.00	00.00			19 50	\$7,500.00	0003	1 1		0.00	0.00	\$741.00	\$941.00	\$0.00	\$941.00	CB 550 70	20,200,00
	April 0.00	00:00			2 25	\$7,500.00	0 03	\$7,500.00		0.00	0.00	\$741.00	\$941.00	\$0.00	\$941.00	00 030 00	00.8cc.8s
	March	0.00			£ 09	\$7,500.00	0 9	S7 500 00		8 8	00:0	\$741.00	\$941.00	\$0.00	\$941.00		\$6,559.00
	February	88.0			19	\$7,500.00	0 8	27 500 20		0.00	00:00	\$741.00	\$941.00	\$0.00	64.50	2011	\$6,559.00
	Vænnet	175,000.00			6 . 5	\$7,500.00	0	\$0.00	\$ 100 miles	0.00	0.00	\$741.00	\$941.00	8	00 1703	00.14%	\$181,559.00
	Contract	9-aid \$175,000.00	~ \$	of \$150.00	ne End Yr Iwo			\$2,000.00		Paid	Die.	\$39.00	\$200.00	90 0923	9.26	•	1
SHED TO HAND THE	POWERWEB IECTIVOLOGICO BOE LOH Contrad Comin-Link Platform Revenie - Yast 2	Ostribulor Set Up Fes (one time) Annual License Fee Total License and Set Up Fees	Customer Monthly Fees (per materiper region) By	Melar/Portal Access Fee (monthly) Vr	đ	Communicating Malars Meter/Portal Access Fee (monthly)	Customer Meters Malare Installed	Equipment Charge (one time)	Total ravenue for the year	<u>Expenses</u> Programming software for new portal (one time)	Pruchase of servers to host client (3-4 servers)	seeke manusinings (monthly per meter)	Software maintaine (monthly 2 hours per)		Equipment cost per meter		Gross Profil Margkn for the year 2

Page 39 of 50

Case 2:02-cv-02733-HB	Totals	\$1.480,000 <mark>9</mark> 0	11,170,000a0 12,650,000a0	\$20,000.00 \$20,000.00 \$304,200,00 \$21,600.00 \$55,500.00 \$643,300.00	ec 07/30/2004
	2009	74 \$0.00 \$	\$133,200,00 \$1,170,00040 \$133,200,00 \$2,650,00040	\$0.00 \$0.00 \$34,632.00 \$2,400.00 \$0.00 \$0.00	\$96,168.00
	2008	\$0.00	\$133,200.00 \$133,200.00	\$0.00 \$34,632.00 \$2,400.00 \$0.00 \$0.00 \$37,032.00	\$96,168.00
	2007	\$0.00	\$133,200.00	\$0.00 \$34,632.00 \$2,400.00 \$0.00 \$37.032.00	\$96,168.00
	2006	74 \$0.00	\$133,200.00 \$133,200.00	\$0.00 \$34,632.00 \$2,400.00 \$0.00 \$37,032.00	\$96,168.00
	2005	74 \$0.00	\$133,200.00 \$133,200.00	\$0.00 \$34,632.00 \$2,400.00 \$0.00 \$0.00 \$0.00	\$96,168.00
	2004	74 \$0.00	\$133,200.00 \$133,200.00	\$0.00 \$0.00 \$34,632.00 \$2,400.00 \$0.00 \$0.00	\$96,168.00
	2003	74 \$40,000.00	\$133,200.00 \$173,200.00	\$0.00 \$0.00 \$34,632.00 \$2,400.00 \$1,500.00 \$6,000.00	\$128,668.00
	2002	72 \$240,000.00	\$129,600.00	\$0.00 \$0.00 \$33,696.00 \$2,400.00 \$9,000.00 \$36,000.00	\$288,504.00
	2001	60 \$20,000.00 \$1,200,000.00	\$108,000.00	\$20,000.00 \$20,000.00 \$28,080.00 \$2,400.00 \$45,000.00	\$295,480.00 \$1,012,520.00
		\$20,000.00	\$1,800.00	\$20,000.00 \$20,000.00 \$20,000.00 \$2,400.00 \$750.00 \$3,000.00	
	ח דומוסוווי	Revenuss Locations/Meters Cost per meter	Communication fees per year (\$150/Month/Meter)	Expenses Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers) Annual Meter communication costs (\$39/Month/Meter) Software maintance (2 Hrs/Month/@\$100 per Hr.) Equipment cost per meter Installation of Meter Costs (\$3000/Meter)	Gross Profit Margin
	Verizon	Revenues Locations/Mete	Сотт	Expenses Programmi Prochase (Pruchase (Annual Me Software Me Equipment Installation	Gross F

Page 41 of 50

2009 Iotals O \$1,889,601.00 \$17,371,236.00 \$2,354.400,00 \$20,10,500.00		\$315,000.00 CD0.000.00	296,168.00 \$2,006,700.00 0	\$26,839,397.000	\$4,340,169.00 \$76,761,509.00	iled	07/	/30/	200	4	Pa	ge	43	of	50
2008 \$1,887,613.00 \$2,354,400.00			\$96,168.00		\$4,338,181.00 \$4,3										
\$1,883,695.00	00,004,400,74		\$96,168.00		\$4,334,263.00										
2006 \$1,831,068.00	\$2,334,400.00		\$96,168.00		\$4,281,636.00					e.					
2005 \$1,757,503.00	\$2,354,400.00		\$96,168.00		\$4,208,071.00										
2004 \$1,724,089.00	\$2,354,400.00		\$96,168.00	\$7,632,079.00 \$4,995,900.00	\$16,802,636.00										
	₩.	\$594,996.00 \$233,100.00	\$128,668.00	\$7,070,635.00 \$3,030,300.00	\$15,020,420.00										
	\$1,994,700.00	\$432,780.00 \$81,900.00	\$288,504.00	\$12,136,683.00 \$1,064,700.00	\$3,641,315.00 \$17,446,877.00										
	\$1,209,900.00		\$1,012,520.00			-									
2000 \$1,922,841,00	\$425,100.00		\$0.00		\$2,347,941.00									-	
Breakdown by Year	NewEnergy Energy Management	BGE Load Management	Verizon '	Lost Contracts Load Management											

Case 2:02-cv-02733-HB

Case 2:02-cv-0273		Do	CU	ıme	nt 1	32-	2			07/30				Page 45 of 50
į	Year 1 \$240,000.00 \$175,000.00 \$415,000.00				\$349,650.00	\$482,000.00	\$1,246,650.00	\$20,000.00	\$40,000.00	\$90,909.00 \$1,400.00 \$92,309.00	\$180,750.00	\$313,059.00	\$933,591.00	
	\$0.00 \$0.00 \$0.00 \$0.00			333	\$49,950.00	\$0.00	\$49,950.00	\$0.00	\$0.00	\$12,987.00 \$200.00 \$13,187.00	\$0.00	\$13,187.00	\$36,763.00	
	November \$0.00 \$0.00			333	\$49,950.00	0 \$0.00	\$49,950.00	\$0.00 \$0.00	\$0.00	\$12,987.00 \$200.00 \$13,187.00	\$0.00	\$13,187.00	\$36,763.00	
	S0.00 \$0.00 \$0.00 \$0.00			333	\$49,950.00	\$0.00	\$49,950.00	\$0.00	\$0.00	\$12,987.00 \$200.00 \$13,187.00	\$0.00	\$13,187.00	\$36,763.00	
	September \$0.00 \$0.00 \$0.00			333	\$49,950.00	\$0.00	\$49,950.00	\$0.00	\$0.00	\$12,987.00 \$200.00 \$13,187.00	\$0.00	\$13,187.00	\$36,763.00	
	August \$0.00 \$0.00 \$0.00			333	\$49,950.00	\$0.00	\$49,950.00	\$0.0 0	\$0.00	\$12,987.00 \$200.00 \$13,187.00	\$0.00	\$13,187.00	\$36,763.00	
	00:05 00:05 00:05			333	\$49,950.00	00.0 \$	\$49,950.00	\$0.00 00.00	\$0.00	\$12,987.00 \$200.00 \$13,187.00	\$0.00	\$13,187.00	\$36,763.00	
·	\$0.00 \$0.00 \$0.00			333	\$49,950.00	241 \$482,000.00	\$531,950.00	\$0.00	\$0.00	\$12,987.00 \$200.00 \$13,187.00	\$180,750.00	\$193,937.00	\$338,013.00	
	50.00 \$0.00 \$0.00			c	00.0\$	0 0 00.03	\$0.00	\$0.00	00.00	\$0.00	\$0.00	\$0.00	\$0.00	
	50.00 \$0.00 \$0.00 \$0.00			c	\$0.00	0 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
	March \$0.00 \$0.00 \$0.00			ć	\$0.00	0 00:0\$	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00 \$0.00	\$0.00	\$0.00	\$0.00	
	February \$0.00 \$0.06 \$0.00			•	00.03	0 00	\$0.00	\$0.00	20.00	\$0.00	\$0.00	\$0.00	\$0.00	
	January \$240,000.00 \$175,000.00 \$415,000.00			1	\$0.00	0 00	\$415,000.00	\$20,000.00	\$20,000.00	\$0.00 \$0.00 \$0.00	00:0\$	\$40,000,00	\$375,000.00	
	Contract Amounts \$240,000.00 \$175,000.00		\$150.00	By Y/E	333	60	25,000.24	\$20,000.00	\$20,000.00	\$39.00	\$750.00		"	•
Basic lost contract model	Omni-Link Platform <u>Revenue - Yearf</u> Distributor Set Up Fee (one time) Annual Licanse Fee	Customer Monthly Fees (per meter/per region)	Mater Access Fee (monthly)	Meters	Communicating Meters Meter Access Fee (monthly)	Meters installed in all ISOs	Equipment Charge (one lime) Total revenue for the year	Expenses Prontammine softwars for new portal (one time)	Pruchase of servers to host client (3-4 servers)	Meter communication costs (monthly per meter) Software maintance (monthly 2 hours per)		Equipment cast per marer	Total expenses Cones Densit Marrin for the year (by month)	7 (2.5 P. 1. 1. 1. 1. 1. 1. 1.

Case 2:02-cv-02733-HB	Docume	ent 132-2	: Fi	iled 07/30/2004	Page 46 of 50
Total Year 2 \$0.00 \$175,000.00	\$501,750.00	\$0.00	\$0.00 \$0.00	\$130,455.00 \$2,400.00 \$132,855.00 \$0.00 \$132,855.00 \$543,895.00	
December 0.00 0.00 \$5.00	240	00'000'9E\$	\$0.00 \$0.00 \$0.00	\$9,360.00 \$200.00 \$9,560.00 \$9,560.00 \$9,560.00 \$26,440.00	
November 0.00 0.00 \$0.00	240 \$36,000.00	\$0.00	\$0.00 \$0.00 \$0.00	\$9,360.00 \$200.00 \$9,560.00 \$0.00 \$26,440.00 \$63,203.00	
October 0.00 0.00 0.00 0.00 0.00	240	00.000,000,000 \$36,000.00	\$0.00 \$0.00 \$0.00	\$9,360.00 \$200.00 \$9,560.00 \$0.00 \$26,440.00	
September 0.00 0.00 \$0.00	240 \$38,000.00	\$36,000.00	\$0.00 \$0.00 \$0.00	\$9,360.00 \$200.00 \$9,560.00 \$0.00 \$26,40.00 \$63,203.00	
August 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	240	00.000,000,000	\$0.00 \$0.00 \$0.00	\$9,360.00 \$200.00 \$9,560.00 \$0.00 \$9,560.00 \$26,440.00	
000 000 Apr	240	00 000 9E\$	\$0.00 \$0.00 \$0.00	\$9,360.00 \$200.00 \$9,560.00 \$0,00 \$9,560.00 \$26,440.00	
00.03 00.03	240	\$0.00 00.000,8 00.00	\$0.00	\$9,360.00 \$200.00 \$9,560.00 \$9,560.00 \$9,560.00 \$26,440.00	·
May 0.00 0.00 0.00 0.00 0.00	333 \$49,950.00	\$0.00 \$0.00 \$49,950.00	\$0.00 \$0.00 \$0.00	\$12,987.00 \$13,187.00 \$13,187.00 \$13,187.00 \$36,763.00	
April 0.00 0.00 0.00 6.00	333 \$49,950.00	\$0.00 \$49,950.00	\$0.00 \$0.00 \$0.00	\$12,987.00 \$200.00 \$13,187.00 \$0.00 \$13,187.00 \$36,763.00	
March 00 0.00 0.00 0.00 8.0.00	333	0 \$0.00 \$49,950.00	\$0.00 \$0.00 \$0.00	\$12,987.00 \$200.00 \$13,187.00 \$0.00 \$13,187.00 \$36,763.00	
February 0.00 0.00 0.00 0.00 0.00	33 \$49,950.00	\$0.00	\$0.00	\$12,987.00 \$200.00 \$13,187.00 \$13,187.00 \$36,763.00	
January 0.00 175,000.00	333	\$0.00 \$0.00 \$224,950.00	\$0.00 \$0.00 \$0.00	\$12,887.00 \$200.00 \$13,187.00 \$0.00 \$13,187.00 \$211,753.00	
Contract Amounts 50.00 \$175,000.00	\$150.00 By Y/F	\$2,000.00	\$20,000.00	\$39.00 \$200.00_ \$750.00_	
Omni-Link Platform Ravenute : Year 2 Distributor Set Up Fee (one time) Annual License Fee Total License and Set Up Fees Customer Monthly Fees	Mater/Portal Access Fee (monthly) Maters Continunicating Meters Meter Access Fee (monthly)	Maters installed in all ISOs Equipment Charge (one lime) Total revenue for the year	Expenses Programming software for new portal (one time) Pruchase of servers to host client (3-4 servers)	Mater communication costs (monthly per meter) Software maintance (monthly 2 hours per) Equipment cost per meter Total expenses Gross Profit Margin for the year (by month)	Gross From Teals Land L

Totat Year 3

Omni-Link Platform	Contract			4	P orti	May	June	July	August	September	October	November	December	Year 3
Revenue - Year 3	Amounts \$0.00	O.00	0.00	0.00		0.00	0.00	0.00	800	0.00	8.8	9 90	0.00	\$175,000.00
Approach icense Fee	\$175,000.00	175,000.00	0.00	0.00	00:0	000	000	800	000	0.00	0.00	00:0	0.00	\$175,000.00
Total License and Set Up Fees		175,000.00	0.00	00:0	0.00	8.0	0.0	3						
Customer Monthly Fees (per meter/per region)														
Meter Access Fee (monthly)	\$150.00													
	By Y/E										ļ	į	010	
Meters Communicating Meters	279	240	240	240	240	240	279	279	279	\$41,850.00	\$41,850.00	\$41,850.00	\$41,850.00	\$472,950.00
Meter Access Fee (monthly)	1	\$36,000.00	\$36,000.00	\$36,000.00	\$30,000.00	00.000,000					_	c	0	
Meters installed in all ISOs	5000	0 0	0 00	0 00:0 3	0 \$0.00	0.00 \$0.00	39 \$78,000.00	\$ 0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,000.00
Equipment Charge (one une)	**,000.00	90	00 000 903	636 000 00	836 000 00	\$36,000.00	\$119,850.00	\$41,850.00	\$41,850.00	\$41,850.00	\$41,850.00	\$41,850.00	\$41,850.00	\$725,950.00
Total revenue for the year	ı	\$211,000.00	\$30,000.00	430,000,000	200000									
Expenses Programming software for new portal (one time)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.00	0.00	\$0.00 \$0.00
Pruchase of servers to host dient (3-4 servers)	\$20,000.00	0.00	8.0	0.00	00.0	0.00	00.0	0.00	00.0	0.00	0.00	0.00	0.00	2 0.00
Meter communication costs (monthly per meter)	\$39.00	\$9,360.00	\$9,360.00	\$9,360.00	\$9,360.00	\$9,360.00	\$10,881.00	\$10,881.00	\$10,881.00	\$10,881.00	\$10,881.00	\$10,881.00	\$10,881.00	\$122,967.00
Software maintance (monthly 2 hours per)	\$200.00	\$9,560.00	\$9,560.00	\$9,560.00	\$9,560.00	\$9,560.00	\$11,081.00	\$11,081.00	\$11,081.00	\$11,081.00	\$11,081.00	\$11,081.00	\$11,081.00	00.798,621
	9	5	Ş	80.00	\$0.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
Equipment cost per meter	ON THE LA	00.00	90 000	60 560 00	\$9.560.00	\$9.560.00	\$24,581.00	\$11,081.00	\$11,081.00	\$11,081.00	\$11,081.00	\$11,081.00	\$11,081.00	\$138,867.00
Total expenses	ı	M.000.64	93,000,00			00 011 004	00 050 303	6 20 769 00	630 769 00	\$30,769.00	\$30,769.00	\$30,769.00	\$30,769.00	\$587,083.00
Gross Profit Margin for the year (by month)	H	\$201,440.00	\$26,440.00	\$26,440.00	\$26,440.00	\$25,440.00	00.602,034	00:501				00000	00 020 004	00 023 KBO 63 00 020 000
Gross Profit Years 1 to 3	1 11	\$788,203.00	\$63,203.00	\$63,203.00	\$63,203.00	\$63,203.00	\$459,722.00	\$93,972.00	\$93,972.00	\$93,972.00	\$93,972.00	393,972,00	930,316,00	20.000,100,70

VICE BEAUTY I	Energy Management Customers only Contract Contract Revarue - Year 1 Contract Contract Amounts Amounts Amounts Amounts Cost Up Fee (one time) Paid Amual License Fee per ISO Total License and Set Up Fees Customer Monthly Fees	Portal access fee per customer \$75.00 By Y/E Customers (Access to 1000 Customers minimum) Access Fee (monthly)(Total Year 1)	Omni-Link Platform Bavanuer Ysat Z Bavanuer Ysat Z Bavanuer Ysat Z Amounts Amounts Amounts Paid Annual License Fee per iSO Total License and Sat Up Fees Qustomer Monthby Fees.	Portal access fee per customer Customers (Access to 1000 Customers minimum) Customers Access Fee (monthly) Total revenues years 1 & 2	Omni-Link Platform Revenue - Year 3	Customer Monthly Fees. Portal access fee per customer By VIE Customers (Access to 1000 Customers minimum) Access Fee (monthly) Total revenues years 1 to 3
	Viennat. 22	5.00 14 168 14 \$1,050.00	ts January 0.00 0.00 0.00 0.00 0.00	\$45.00 \(\text{Y/E}\) 336 182 \$13,650.00 \$14,700.00	14s January 0.00 0.00 0.00 0.00 0.00	5.00 5.04 \$7.50,250,000 \$40,950,000
N.	February 0.00 0.00 0.00	28 \$2,100.00	Fahrusy 0.00 0.00 0.00 0.00	196 \$14,700.00 \$16,800.00	Fabruary 0.00 0.00 0.00	364 \$27,300.00 \$44,100.00
	March 0.00 0.00 0.00 0.00	42 \$3,150.00	0.00 0.00 0.00 0.00	210 \$15,750.00 \$18,900.00	March 0.00 0.00 0.00	378 \$28,360,00 \$47,250,00
	April 0.00 0.00 0.00	56 \$4 ₁ 200.00	April 0.00 0.00 0.00 0.00	224 \$16,800.00 \$21,000.00	April 0.00 0.00 0.00 0.00	392 \$29,400,00 \$50,400,00
	0.00 0.00 0.00 0.00	70 \$5,250.00	0.00 0.00 0.00 0.00	238 \$17,850.00 \$23,100.00	0.00 0.00 0.00	406 \$30,450,00 \$53,550,00
	0.00 0.00 0.00	84 \$6,300.00	0.00 0.00 0.00	252 \$18,900.00 \$25,200.00	0.00 0.00 0.00	420 \$31,500,00 \$56,700,00
	0:00 0:00 0:00	98 \$7,350.00	0.00 0.00 0.00 0.00	266 \$19,950.00 \$27,300.00	0.00 0.00 0.00	\$32,550.00 \$59,850.00
	August 0.00 0.00 0.00 0.00 0.00	112. \$8,400.00	August 0.00 0.00 0.00 0.00	280 \$21,000.00 \$29,400.00	August 0.00 0.00 0.00	448 \$33,600,00 \$63,000.00
	September 0.00 0.00 0.00	126 \$9,450.00	Saptember 0.00 0.00 0.00	294 \$22,050.00 \$31,500.00	September 0.00 0.00 0.00	462 \$34,650,00 \$66,150.00
	October 0.00 0.00 0.00	140 \$10,500.00	0ctober 0.00 0.00 0.00	308 \$23,100.00 \$33,600.00	October 0.00 0.00 0.00	476 835,700.00 \$69,300.00
	November 0.00 0.00 0.00 0.00	154 \$11,550.00	November 0.00 0.00 0.00 0.00	322 \$24,150.00 \$35,700.00	November 0.00 0.00 0.00	490 \$36,755.00 \$72,450.00
	December 0.00 0.00 0.00 0.00	168 \$12,600.00	December 0.00 0.00 0.00	336 \$25,200.00 \$37,800.00	December 0.00 0.00 0.00	504 \$37,800.00 \$75,600.00
Case 2:02-c	ev-02733-HB	Docun	nent 132-2	Filed 07/	(30/2004 180.03 180.	Page 48 of 50

List of reference materials or persons

- 1. Lothar E.S. Budike, President Powerweb Technologies
- 2. Contract agreement between BGE and Powerweb PW01620 -1634
- 3. Contract agreement between LIPA and Powerweb PW01676-1690
- 4. Contract agreement between PES and Powerweb PW01652 1664
- 5. Contract agreement between PEPCO and Powerweb PW01567-1578
- 6. Proposal for Bell Atlantic Pilot Load Curtailment NE000045 54
- 7. EIM Market Potential Study prepared for BGE BGE00717 761
- 8. The Brattle Group for:
 - a. Verizon Meters and Locations
 - b. Penetration rates for the NewEnergy customers and meters for the six ISOs in question.